

Section 1: 10-Q (10-Q)

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 10-Q

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2019
OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to

Commission File Number 001-38004

Invitation Homes Inc.

(Exact name of registrant as specified in its charter)

Maryland **90-0939055**
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

1717 Main Street, Suite 2000
Dallas, Texas **75201**
(Address of principal executive offices) (Zip Code)

(972) 421-3600

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbol(s) | Name of each exchange on which registered |
|--------------------------------|-------------------|---|
| Common stock, \$0.01 par value | INVH | New York Stock Exchange |

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and

(2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the Registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

| | | | |
|-------------------------|-------------------------------------|---------------------------|--------------------------|
| Large Accelerated Filer | <input checked="" type="checkbox"/> | Accelerated Filer | <input type="checkbox"/> |
| Non-Accelerated Filer | <input type="checkbox"/> | Smaller Reporting Company | <input type="checkbox"/> |
| | | Emerging Growth Company | <input type="checkbox"/> |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of October 29, 2019, there were 538,356,606 shares of common stock, par value \$0.01 per share, outstanding.

INVITATION HOMES INC.

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FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), which include, but are not limited to, statements related to our expectations regarding the anticipated benefits of the merger with Starwood Waypoint Homes (“SWH”), the performance of our business, our financial results, our liquidity and capital resources, and other non-historical statements. In some cases, you can identify these forward-looking statements by the use of words such as “outlook,” “believes,” “expects,” “potential,” “continues,” “may,” “will,” “should,” “could,” “seeks,” “projects,” “predicts,” “intends,” “plans,” “estimates,” “anticipates,” or the negative version of these words or other comparable words. Such forward-looking statements are subject to various risks and uncertainties, including, among others, risks associated with achieving expected revenue synergies or cost savings from the merger, risks inherent to the single-family rental industry and our business model, macroeconomic factors beyond our control, competition in identifying and acquiring properties, competition in the leasing market for quality residents, increasing property taxes, homeowners’ association (“HOA”) and insurance costs, our dependence on third parties for key services, risks related to the evaluation of properties, poor resident selection and defaults and non-renewals by our residents, performance of our information technology systems, and risks related to our indebtedness. Accordingly, there are or will be important factors that could cause actual outcomes or results to differ materially from those indicated in these statements. We believe these factors include, but are not limited to, those described under Part I. Item 1A. “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2018 (the “Annual Report on Form 10-K”) as such factors may be updated from time to time in our periodic filings with the Securities and Exchange Commission (the “SEC”), which are accessible on the SEC’s website at <http://www.sec.gov>. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included elsewhere in this Quarterly Report on Form 10-Q, in the Annual Report on Form 10-K, and in our other periodic filings. The forward-looking statements speak only as of the date of this Quarterly Report on Form 10-Q, and we expressly disclaim any obligation or undertaking to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise, except to the extent otherwise required by law.

DEFINED TERMS

On November 16, 2017 (the “Merger Date”), Invitation Homes Inc. (“INVH”), Invitation Homes Operating Partnership LP (“INVH LP”), IH Merger Sub, LLC, a Delaware limited liability company and direct wholly owned subsidiary of INVH, SWH, and Starwood Waypoint Homes Partnership, L.P., a Delaware limited partnership and a subsidiary of SWH, (“SWH Partnership”) effectuated a series of transactions which resulted in SWH and SWH Partnership being merged into INVH and INVH LP, respectively, with INVH and INVH LP being the surviving entities (the “Mergers”). “Legacy SWH” and “SWH,” as the context requires, refer to the business practices and operations of SWH prior to the Mergers, including the homes owned by SWH. “Legacy IH” refers to the business practices and operations of INVH prior to the Mergers, including the homes owned by INVH. THR Property Management L.P., a wholly owned subsidiary of INVH LP (the “Manager”), provides all management and other administrative services with respect to the properties we own.

Unless the context suggests otherwise, references in this Quarterly Report on Form 10-Q to “Invitation Homes,” the “Company,” “we,” “our,” and “us” refer to INVH and its consolidated subsidiaries including INVH LP and all subsidiaries acquired in the Mergers.

In this Quarterly Report on Form 10-Q:

- “average monthly rent” represents average monthly rental income per home for occupied properties in an identified population of homes over the measurement period and reflects the impact of non-service rent concessions and contractual rent increases amortized over the life of the related lease;
- “average occupancy” for an identified population of homes represents (i) the total number of days that the homes in such population were occupied during the measurement period, divided by (ii) the total number of days that the homes in such population were owned during the measurement period;
- “Carolinas” includes Charlotte, NC, Greensboro, NC, Raleigh, NC, and Fort Mill, SC;
- “days to re-resident” for an individual home represents the number of days between (i) the date the prior resident moves out of a home, and (ii) the date the next resident is granted access to the same home, which is deemed to be the earlier of the next resident’s contractual lease start date and the next resident’s move-in date;
- “in-fill” refers to markets, MSAs, submarkets, neighborhoods or other geographic areas that are typified by significant population densities and low availability of land suitable for development into competitive properties, resulting in limited opportunities for new construction;
- “Metropolitan Statistical Area” or “MSA” is defined by the United States Office of Management and Budget as a region associated with at least one urbanized area that has a population of at least 50,000 and comprises the central county or counties containing the core, plus adjacent outlying counties having a high degree of social and economic integration with the central county or counties as measured through commuting;
- “net effective rental rate growth” for any home represents the percentage difference between the monthly rent from an expiring lease and the monthly rent from the next lease and, in each case, reflects the impact of non-service rent concessions and contractual rent increases amortized over the life of the related lease. Leases are either renewal leases, where our current resident chooses to stay for a subsequent lease term, or a new lease, where our previous resident moves out and a new resident signs a lease to occupy the same home;
- “Northern California” includes Sacramento-Arden-Arcade-Roseville, CA, San Francisco-Oakland-Hayward, CA, Stockton-Lodi, CA, Vallejo-Fairfield, CA, and Yuba City, CA;
- “PSF” means per square foot;

- “Same Store” or “Same Store portfolio” includes, for a given reporting period, homes that have been stabilized and seasoned (whether under Invitation Homes ownership or Legacy SWH ownership), excluding homes that have been sold, homes that have been identified for sale to an owner occupant and have become vacant, homes that have been deemed inoperable or significantly impaired by casualty loss events or force majeure, and homes acquired in portfolio transactions that are deemed not to have undergone renovations of sufficiently similar quality and characteristics as the existing Invitation Homes Same Store portfolio. Homes are considered stabilized if they have (i) completed an initial renovation and (ii) entered into at least one post-initial renovation lease. An acquired portfolio that is both leased and deemed to be of sufficiently similar quality and characteristics as the existing Invitation Homes Same Store portfolio may be considered stabilized at the time of acquisition. Homes are considered to be seasoned once they have been stabilized for at least 15 months prior to January 1st of the year in which the Same Store portfolio was established. We believe presenting information about the portion of our portfolio that has been fully operational for the entirety of a given reporting period and its prior year comparison period provides investors with meaningful information about the performance of our comparable homes across periods and about trends in our organic business;
- “Southeast United States” includes our Atlanta, Carolinas, and Nashville markets;
- “South Florida” includes Miami-Fort Lauderdale-West Palm Beach, FL, and Port St. Lucie, FL;
- “Southern California” includes Los Angeles-Long Beach-Anaheim, CA, Oxnard-Thousand Oaks-Ventura, CA, Riverside-San Bernardino-Ontario, CA, and San Diego-Carlsbad, CA;
- “total homes” or “total portfolio” refers to the total number of homes we own, whether or not stabilized, and excludes any properties previously acquired in purchases that have been subsequently rescinded or vacated. Unless the context otherwise requires, all measures in this Quarterly Report on Form 10-Q are presented on a total portfolio basis;
- “turnover rate” represents the number of instances that homes in an identified population become unoccupied in a given period, divided by the number of homes in such population. To the extent the measurement period shown is less than 12 months, the turnover rate may be reflected on an annualized basis; and
- “Western United States” includes our Southern California, Northern California, Seattle, Phoenix, Las Vegas, and Denver markets.

PART I

ITEM 1. FINANCIAL STATEMENTS

INVITATION HOMES INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(in thousands, except shares and per share data)

| | September 30, 2019 | December 31, 2018 |
|---|-----------------------|----------------------|
| | (unaudited) | |
| Assets: | | |
| Investments in single-family residential properties: | | |
| Land | \$ 4,491,148 | \$ 4,561,441 |
| Building and improvements | 13,610,784 | 13,668,533 |
| | 18,101,932 | 18,229,974 |
| Less: accumulated depreciation | (1,883,231) | (1,543,914) |
| Investments in single-family residential properties, net | 16,218,701 | 16,686,060 |
| Cash and cash equivalents | 81,531 | 144,940 |
| Restricted cash | 244,882 | 215,051 |
| Goodwill | 258,207 | 258,207 |
| Other assets, net | 856,697 | 759,170 |
| Total assets | \$ 17,660,018 | \$ 18,063,428 |
| Liabilities: | | |
| Mortgage loans, net | \$ 6,428,874 | \$ 7,201,654 |
| Secured term loan, net | 400,924 | — |
| Term loan facility, net | 1,493,025 | 1,490,860 |
| Revolving facility | — | — |
| Convertible senior notes, net | 333,070 | 557,301 |
| Accounts payable and accrued expenses | 278,272 | 169,603 |
| Resident security deposits | 149,023 | 148,995 |
| Other liabilities | 400,319 | 125,829 |
| Total liabilities | 9,483,507 | 9,694,242 |
| Commitments and contingencies (Note 14) | | |
| Equity: | | |
| Stockholders' equity | | |
| Preferred stock, \$0.01 par value per share, 900,000,000 shares authorized, none outstanding as of September 30, 2019 and December 31, 2018 | — | — |
| Common stock, \$0.01 par value per share, 9,000,000,000 shares authorized, 538,356,606 and 520,647,977 outstanding as of September 30, 2019 and December 31, 2018, respectively | 5,384 | 5,206 |
| Additional paid-in capital | 8,938,487 | 8,629,462 |
| Accumulated deficit | (505,887) | (392,594) |
| Accumulated other comprehensive loss | (340,724) | (12,963) |
| Total stockholders' equity | 8,097,260 | 8,229,111 |
| Non-controlling interests | 79,251 | 140,075 |
| Total equity | 8,176,511 | 8,369,186 |
| Total liabilities and equity | \$ 17,660,018 | \$ 18,063,428 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

INVITATION HOMES INC.
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(in thousands, except shares and per share data)
(unaudited)

| | For the Three Months Ended September 30, | | For the Nine Months Ended September 30, | |
|---|---|----------------|--|--------------------|
| | 2019 | 2018 | 2019 | 2018 |
| Rental revenues and other property income | \$ 443,326 | \$ 434,251 | \$ 1,320,408 | \$ 1,290,346 |
| Expenses: | | | | |
| Property operating and maintenance | 175,491 | 170,021 | 502,411 | 496,211 |
| Property management expense | 15,872 | 16,692 | 47,053 | 48,204 |
| General and administrative | 16,405 | 21,152 | 58,899 | 73,424 |
| Interest expense | 89,067 | 97,564 | 278,756 | 287,089 |
| Depreciation and amortization | 133,315 | 139,371 | 399,955 | 430,321 |
| Impairment and other | 4,740 | 3,252 | 11,803 | 13,476 |
| Total expenses | 434,890 | 448,052 | 1,298,877 | 1,348,725 |
| Other, net | 4,735 | 3,330 | 8,470 | 6,697 |
| Gain on sale of property, net of tax | 20,812 | 11,512 | 64,556 | 20,955 |
| Net income (loss) | 33,983 | 1,041 | 94,557 | (30,727) |
| Net (income) loss attributable to non-controlling interests | (276) | (21) | (1,086) | 532 |
| Net income (loss) attributable to common stockholders | 33,707 | 1,020 | 93,471 | (30,195) |
| Net income available to participating securities | (91) | (196) | (306) | (627) |
| Net income (loss) available to common stockholders — basic and diluted (Note 12) | \$ 33,616 | \$ 824 | \$ 93,165 | \$ (30,822) |
| | | | | |
| Weighted average common shares outstanding — basic | 537,771,245 | 520,620,519 | 528,209,033 | 520,267,029 |
| Weighted average common shares outstanding — diluted | 538,644,888 | 521,761,076 | 529,160,353 | 520,267,029 |
| Net income (loss) per common share — basic | \$ 0.06 | \$ — | \$ 0.18 | \$ (0.06) |
| Net income (loss) per common share — diluted | \$ 0.06 | \$ — | \$ 0.18 | \$ (0.06) |

The accompanying notes are an integral part of these condensed consolidated financial statements.

INVITATION HOMES INC.
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)
(in thousands)
(unaudited)

| | For the Three Months Ended September 30, | | For the Nine Months Ended September 30, | |
|--|---|------------------|--|------------------|
| | 2019 | 2018 | 2019 | 2018 |
| Net income (loss) | \$ 33,983 | \$ 1,041 | \$ 94,557 | \$ (30,727) |
| Other comprehensive income (loss) | | | | |
| Unrealized gains (losses) on interest rate swaps | (71,729) | 39,488 | (308,196) | 115,214 |
| Gains from interest rate swaps reclassified into earnings from accumulated other comprehensive income (loss) | (4,272) | (5,982) | (23,026) | (9,307) |
| Other comprehensive income (loss) | (76,001) | 33,506 | (331,222) | 105,907 |
| Comprehensive income (loss) | (42,018) | 34,547 | (236,665) | 75,180 |
| Comprehensive (income) loss attributable to non-controlling interests | 371 | (595) | 2,954 | (1,300) |
| Comprehensive income (loss) attributable to common stockholders | <u>\$ (41,647)</u> | <u>\$ 33,952</u> | <u>\$ (233,711)</u> | <u>\$ 73,880</u> |

The accompanying notes are an integral part of these condensed consolidated financial statements.

INVITATION HOMES INC.
CONDENSED CONSOLIDATED STATEMENTS OF EQUITY
For the Three and Nine Months Ended September 30, 2019
(in thousands, except share and per share data)
(unaudited)

| | Common Stock | | Additional Paid-in Capital | Accumulated Deficit | Accumulated Other Comprehensive Loss | Total Stockholders' Equity | Non- Controlling Interests | Total Equity |
|---|---------------------|-----------------|----------------------------------|------------------------|---|----------------------------------|----------------------------------|---------------------|
| | Number of Shares | Amount | | | | | | |
| Balance as of June 30, 2019 | 525,126,947 | \$ 5,251 | \$ 8,686,927 | \$ (469,129) | \$ (265,370) | \$ 7,957,679 | \$ 79,789 | \$ 8,037,468 |
| Capital distributions | — | — | — | — | — | — | (724) | (724) |
| Net income | — | — | — | 33,707 | — | 33,707 | 276 | 33,983 |
| Dividends and dividend equivalents declared (\$0.13 per share) | — | — | — | (70,465) | — | (70,465) | — | (70,465) |
| Issuance of common stock — settlement of RSUs, net of tax | 4,775 | — | (56) | — | — | (56) | — | (56) |
| Issuance of common stock — settlement of 2019 Convertible Notes | 12,553,864 | 126 | 229,818 | — | — | 229,944 | — | 229,944 |
| Issuance of common stock, net — ATM Equity Program | 671,020 | 7 | 17,730 | — | — | 17,737 | — | 17,737 |
| Share-based compensation expense | — | — | 4,068 | — | — | 4,068 | 557 | 4,625 |
| Total other comprehensive loss | — | — | — | — | (75,354) | (75,354) | (647) | (76,001) |
| Balance as of September 30, 2019 | <u>538,356,606</u> | <u>\$ 5,384</u> | <u>\$ 8,938,487</u> | <u>\$ (505,887)</u> | <u>\$ (340,724)</u> | <u>\$ 8,097,260</u> | <u>\$ 79,251</u> | <u>\$ 8,176,511</u> |

| | Common Stock | | Additional Paid-in Capital | Accumulated Deficit | Accumulated Other Comprehensive Loss | Total Stockholders' Equity | Non- Controlling Interests | Total Equity |
|---|---------------------|-----------------|----------------------------------|------------------------|---|----------------------------------|----------------------------------|---------------------|
| | Number of Shares | Amount | | | | | | |
| Balance as of December 31, 2018 | 520,647,977 | \$ 5,206 | \$ 8,629,462 | \$ (392,594) | \$ (12,963) | \$ 8,229,111 | \$ 140,075 | \$ 8,369,186 |
| Capital distributions | — | — | — | — | — | — | (2,610) | (2,610) |
| Net income | — | — | — | 93,471 | — | 93,471 | 1,086 | 94,557 |
| Dividends and dividend equivalents declared (\$0.39 per share) | — | — | — | (206,764) | — | (206,764) | — | (206,764) |
| Issuance of common stock — settlement of RSUs, net of tax | 910,452 | 9 | (8,173) | — | — | (8,164) | — | (8,164) |
| Issuance of common stock — settlement of 2019 Convertible Notes | 12,553,864 | 126 | 229,818 | — | — | 229,944 | — | 229,944 |
| Issuance of common stock, net — ATM Equity Program | 671,020 | 7 | 17,730 | — | — | 17,737 | — | 17,737 |
| Share-based compensation expense | — | — | 12,930 | — | — | 12,930 | 917 | 13,847 |
| Total other comprehensive loss | — | — | — | — | (327,182) | (327,182) | (4,040) | (331,222) |
| Redemption of OP Units for common stock | 3,573,293 | 36 | 56,720 | — | (579) | 56,177 | (56,177) | — |
| Balance as of September 30, 2019 | <u>538,356,606</u> | <u>\$ 5,384</u> | <u>\$ 8,938,487</u> | <u>\$ (505,887)</u> | <u>\$ (340,724)</u> | <u>\$ 8,097,260</u> | <u>\$ 79,251</u> | <u>\$ 8,176,511</u> |

The accompanying notes are an integral part of these condensed consolidated financial statements.

INVITATION HOMES INC.
CONDENSED CONSOLIDATED STATEMENTS OF EQUITY (continued)
For the Three and Nine Months Ended September 30, 2018
(in thousands, except share and per share data)
(unaudited)

| | <u>Common Stock</u> | | Additional Paid-in Capital | Accumulated Deficit | Accumulated Other Comprehensive Income | Total Stockholders' Equity | Non- Controlling Interests | Total Equity |
|--|---------------------|-----------------|----------------------------------|------------------------|---|----------------------------------|----------------------------------|---------------------|
| | Number of Shares | Amount | | | | | | |
| Balance as of June 30, 2018 | 520,493,369 | \$ 5,205 | \$8,619,302 | \$ (303,801) | \$ 118,954 | \$ 8,439,660 | \$ 143,917 | \$ 8,583,577 |
| Capital distributions | — | — | — | — | — | — | (992) | (992) |
| Net income | — | — | — | 1,020 | — | 1,020 | 21 | 1,041 |
| Dividends and dividend equivalents declared (\$0.11 per share) | — | — | — | (57,563) | — | (57,563) | — | (57,563) |
| Issuance of common stock — settlement of RSUs, net of tax | 86,208 | 1 | (990) | — | — | (989) | — | (989) |
| Share-based compensation expense | — | — | 6,068 | — | — | 6,068 | — | 6,068 |
| Total other comprehensive income | — | — | — | — | 32,932 | 32,932 | 574 | 33,506 |
| Balance as of September 30, 2018 | <u>520,579,577</u> | <u>\$ 5,206</u> | <u>\$8,624,380</u> | <u>\$ (360,344)</u> | <u>\$ 151,886</u> | <u>\$ 8,421,128</u> | <u>\$ 143,520</u> | <u>\$ 8,564,648</u> |

| | <u>Common Stock</u> | | Additional Paid-in Capital | Accumulated Deficit | Accumulated Other Comprehensive Income | Total Stockholders' Equity | Non- Controlling Interests | Total Equity |
|--|---------------------|-----------------|----------------------------------|------------------------|---|----------------------------------|----------------------------------|---------------------|
| | Number of Shares | Amount | | | | | | |
| Balance as of December 31, 2017 | 519,173,142 | \$ 5,192 | \$8,602,603 | \$ (157,595) | \$ 47,885 | \$ 8,498,085 | \$ 151,790 | \$ 8,649,875 |
| Capital distributions | — | — | — | — | — | — | (3,025) | (3,025) |
| Net loss | — | — | — | (30,195) | — | (30,195) | (532) | (30,727) |
| Dividends and dividend equivalents declared (\$0.33 per share) | — | — | — | (172,554) | — | (172,554) | — | (172,554) |
| Issuance of common stock — settlement of RSUs, net of tax | 1,001,398 | 10 | (8,420) | — | — | (8,410) | — | (8,410) |
| Share-based compensation expense | — | — | 23,582 | — | — | 23,582 | — | 23,582 |
| Total other comprehensive income | — | — | — | — | 104,075 | 104,075 | 1,832 | 105,907 |
| Redemption of OP Units for common stock | 405,037 | 4 | 6,615 | — | (74) | 6,545 | (6,545) | — |
| Balance as of September 30, 2018 | <u>520,579,577</u> | <u>\$ 5,206</u> | <u>\$8,624,380</u> | <u>\$ (360,344)</u> | <u>\$ 151,886</u> | <u>\$ 8,421,128</u> | <u>\$ 143,520</u> | <u>\$ 8,564,648</u> |

The accompanying notes are an integral part of these condensed consolidated financial statements.

INVITATION HOMES INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(in thousands)
(unaudited)

| | For the Nine Months Ended September 30, | |
|--|--|-------------------|
| | 2019 | 2018 |
| Operating Activities: | | |
| Net income (loss) | \$ 94,557 | \$ (30,727) |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: | | |
| Depreciation and amortization | 399,955 | 430,321 |
| Share-based compensation expense | 13,847 | 23,582 |
| Amortization of deferred leasing costs | 7,708 | 8,549 |
| Amortization of deferred financing costs | 29,386 | 17,825 |
| Amortization of debt discounts | 6,026 | 6,816 |
| Provisions for impairment | 11,289 | 3,570 |
| Gain on sale of property, net of tax | (64,556) | (20,955) |
| Change in fair value of derivative instruments | 2,010 | 8,798 |
| Other noncash amounts included in net income (loss) | 883 | 3,932 |
| Changes in operating assets and liabilities: | | |
| Other assets, net | (4,218) | (11,695) |
| Accounts payable and accrued expenses | 95,748 | 83,355 |
| Resident security deposits | 28 | 4,616 |
| Other liabilities | (1,815) | (14,906) |
| Net cash provided by operating activities | 590,848 | 513,081 |
| Investing Activities: | | |
| Amounts deposited and held by others | (5,572) | 8,034 |
| Acquisition of single-family residential properties | (405,142) | (184,485) |
| Initial renovations to single-family residential properties | (35,017) | (35,783) |
| Other capital expenditures for single-family residential properties | (118,423) | (104,800) |
| Proceeds from sale of single-family residential properties | 493,224 | 201,752 |
| Purchases of investments in debt securities | — | (163,719) |
| Repayment proceeds from retained debt securities | 40,034 | 149,668 |
| Other investing activities | 4,325 | (11,701) |
| Net cash used in investing activities | (26,571) | (141,034) |
| Financing Activities: | | |
| Payment of dividends and dividend equivalents | (206,764) | (172,554) |
| Distributions to non-controlling interests | (2,610) | (3,025) |
| Payment of taxes related to net share settlement of RSUs | (8,164) | (8,410) |
| Proceeds from mortgage loans | — | 3,274,179 |
| Payments on mortgage loans | (798,415) | (3,416,296) |
| Proceeds from secured term loan | 403,464 | — |
| Proceeds from revolving facility | 215,000 | 210,000 |
| Payments on revolving facility | (215,000) | (245,000) |
| Proceeds from ATM Equity Program, net | 17,737 | — |
| Deferred financing costs paid | (2,613) | (42,492) |
| Other financing activities | (490) | (1,371) |
| Net cash used in financing activities | (597,855) | (404,969) |
| Change in cash, cash equivalents, and restricted cash | (33,578) | (32,922) |
| Cash, cash equivalents, and restricted cash, beginning of period (Note 4) | 359,991 | 416,562 |
| Cash, cash equivalents, and restricted cash, end of period (Note 4) | \$ 326,413 | \$ 383,640 |

INVITATION HOMES INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)
(in thousands)
(unaudited)

| | For the Nine Months Ended September 30, | |
|---|--|-------------|
| | 2019 | 2018 |
| Supplemental cash flow disclosures: | | |
| Interest paid, net of amounts capitalized | \$ 249,085 | \$ 259,007 |
| Cash paid for income taxes | 2,320 | 1,569 |
| Cash paid for amounts included in the measurement of lease liabilities: | | |
| Operating cash flows from operating leases | 4,056 | N/A |
| Noncash investing and financing activities: | | |
| Accrued renovation improvements at period end | \$ 5,724 | \$ 5,901 |
| Accrued residential property capital improvements at period end | 15,429 | 9,690 |
| Transfer of residential property, net to other assets, net for held for sale assets | 490,397 | 370,900 |
| Change in other comprehensive income (loss) from cash flow hedges | (333,135) | 97,465 |
| ROU assets obtained in exchange for operating lease liabilities | 1,721 | N/A |
| Capital leases | N/A | 2,209 |
| Net settlement of 2019 Convertible Notes in shares of common stock | 229,944 | — |

The accompanying notes are an integral part of these condensed consolidated financial statements.

INVITATION HOMES INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(dollar amounts in thousands)
(unaudited)

Note 1—Organization and Formation

Invitation Homes Inc. (“INVH”), a real estate investment trust (“REIT”), conducts its operations through Invitation Homes Operating Partnership LP (“INVH LP”). INVH LP was formed for the purpose of owning, renovating, leasing, and operating single-family residential properties. Through THR Property Management L.P., a wholly owned subsidiary of INVH LP (the “Manager”), we provide all management and other administrative services with respect to the properties we own.

In preparation for our initial public offering (“IPO”), INVH was incorporated in the State of Delaware on October 4, 2016. From inception through the date of the IPO, INVH did not engage in any business or activity. Additionally, INVH LP and its general partner Invitation Homes OP GP LLC (the “OP General Partner”) were formed on December 14, 2016, and INVH LP began negotiating and entering into certain debt and hedge instruments upon its inception in anticipation of our IPO.

On February 6, 2017, INVH completed the IPO, changed its jurisdiction of incorporation to Maryland, and amended its charter to provide for the issuance of up to 9,000,000,000 shares of common stock and 900,000,000 shares of preferred stock, \$0.01 par value per share. In connection with certain pre-IPO reorganization transactions, INVH LP became (1) owned by INVH directly and through INVH’s wholly owned subsidiary, the OP General Partner, and (2) the owner of all of the assets, liabilities, and operations of certain pre-IPO owners. These transactions were accounted for as a reorganization of entities under common control utilizing historical cost basis.

Our organizational structure includes several wholly owned subsidiaries of INVH LP that were formed to facilitate certain of our financing arrangements (the “Borrower Entities”). These Borrower Entities are used to align the ownership of our single-family residential properties with certain of our debt instruments. Collateral for certain of our individual debt instruments may be in the form of equity interests in the Borrower Entities or in pools of single-family residential properties owned either directly by the Borrower Entities or indirectly by their wholly owned subsidiaries (see Note 6).

References to “Invitation Homes,” the “Company,” “we,” “our,” and “us” refer, collectively, to INVH, INVH LP, and the consolidated subsidiaries of INVH LP. References to “SWH” refer to Starwood Waypoint Homes and its subsidiaries.

Merger with Starwood Waypoint Homes

On November 16, 2017 (the “Merger Date”), INVH, INVH LP, IH Merger Sub, LLC, a Delaware limited liability company and direct wholly owned subsidiary of INVH, SWH, and Starwood Waypoint Homes Partnership, L.P., a Delaware limited partnership and a subsidiary of SWH, (“SWH Partnership”) effectuated a series of transactions which resulted in SWH and SWH Partnership being merged into INVH and INVH LP, respectively, with INVH and INVH LP being the surviving entities (the “Mergers”).

In connection with the Mergers, each outstanding SWH common share was converted into shares of our common stock and each outstanding unit of SWH Partnership was converted into common units of limited partnership interests in INVH LP. Our limited partnership interests consist of the aforementioned common units and other classes of limited partnership interests that may be issued (the “OP Units”). As of September 30, 2019, INVH owns a 99.0% partnership interest in INVH LP and has the full, exclusive, and complete responsibility for and discretion over the day to day management and control of INVH LP.

INVITATION HOMES INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(dollar amounts in thousands)
(unaudited)

Note 2—Significant Accounting Policies

Basis of Presentation

The accompanying interim condensed consolidated financial statements are unaudited and have been prepared in accordance with accounting principles generally accepted in the United States (“GAAP”) and with the rules and regulations of the Securities and Exchange Commission (“SEC”) for interim financial information and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements and should be read in conjunction with our audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2018.

These condensed consolidated financial statements include the accounts of INVH and its consolidated subsidiaries. All intercompany accounts and transactions have been eliminated in the condensed consolidated financial statements. In the opinion of management, all adjustments that are of a normal recurring nature considered necessary for a fair presentation of our interim financial statements have been included in these condensed consolidated financial statements. Operating results for the nine months ended September 30, 2019 are not necessarily indicative of the results that may be expected for the fiscal year ending December 31, 2019.

We consolidate entities when we own, directly or indirectly, a majority interest in the entity or are otherwise able to control the entity. We consolidate variable interest entities (“VIEs”) in accordance with Accounting Standards Codification (“ASC”) 810, *Consolidation*, if we are the primary beneficiary of the VIE as determined by our power to direct the VIE’s activities and the obligation to absorb its losses or the right to receive its benefits, which are potentially significant to the VIE. A VIE is broadly defined as an entity with one or more of the following characteristics: (a) the total equity investment at risk is insufficient to finance the entity’s activities without additional subordinated financial support; (b) as a group, the holders of the equity investment at risk lack (i) the ability to make decisions about the entity’s activities through voting or similar rights, (ii) the obligation to absorb the expected losses of the entity, or (iii) the right to receive the expected residual returns of the entity; or (c) the equity investors have voting rights that are not proportional to their economic interests, and substantially all of the entity’s activities either involve, or are conducted on behalf of, an investor that has disproportionately few voting rights.

As described in Note 5, as a result of the Mergers we acquired an investment in a joint venture with the Federal National Mortgage Association (“FNMA”), which is a voting interest entity. We do not hold a controlling financial interest in the joint venture but have significant influence over its operating and financial policies. Additionally, FNMA holds certain substantive participating rights that preclude the presumption of control by us; as such, we account for our investment using the equity method. In connection with the Mergers, we initially recorded this investment at fair value in connection with purchase accounting and have subsequently adjusted for our proportionate share of net earnings or losses and other comprehensive income or loss, cash contributions made and distributions received, and other adjustments, as appropriate. Distributions of operating profit from the joint venture are reported as part of operating cash flows while distributions related to a capital transaction, such as a refinancing transaction or sale, are reported as investing activities.

Non-controlling interests represent the OP Units held by a third party as a result of the Mergers and any vested OP Units granted in connection with certain share-based compensation awards. Non-controlling interests are presented as a separate component of equity on the condensed consolidated balance sheets as of September 30, 2019 and December 31, 2018, and the condensed consolidated statements of operations for the three and nine months ended September 30, 2019 and 2018 include an allocation of the net income (loss) attributable to the non-controlling interest holders. Vested OP Units are redeemable for shares of our common stock on a one-for-one basis or, in our sole discretion, cash, and redemptions of OP Units are accounted for as a reduction in non-controlling interests with an offset to stockholders’ equity based on the pro rata number of OP Units redeemed.

INVITATION HOMES INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(dollar amounts in thousands)
(unaudited)

Reclassifications

Certain reclassifications have been made to prior periods to conform with current reporting on the condensed consolidated statements of operations. We combined other property income of \$30,111 and \$86,566, respectively, for the three and nine months ended September 30, 2018 into rental revenues and other property income. We reclassified interest expense of \$97,564 and \$287,089, respectively, for the three and nine months ended September 30, 2018 into total expenses. These reclassifications did not have any effect on the total reported net income (loss) for the three and nine months ended September 30, 2018.

Adoption of New Accounting Standards

In February 2016, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2016-02, *Leases (Topic 842)*, (the “New Lease Standard”), which requires lessees to recognize assets and liabilities on the condensed balance sheets for the rights and obligations created by all leases with terms of more than one year. Lessor accounting remains similar to previous GAAP, while aligning with ASC 606, *Revenue from Contracts with Customers* (“ASC 606”).

We adopted the New Lease Standard using the optional transition approach as of January 1, 2019. As such, previously reported financial information was not updated, and additional disclosures required under the New Lease Standard are not provided for periods prior to January 1, 2019. Additionally, we elected the practical expedient package related to lease identification, lease classification, and initial direct costs. As such, we have not reassessed our existing contracts and leases for these items. We did not elect the hindsight practical expedient, which permits entities to use hindsight in determining lease term and assessing impairment.

As a lessor, our leases with residents are classified as operating leases under the New Lease Standard, and thus the pattern of recognition of rental revenue and other property income remains unchanged from previous lease accounting guidance as adjusted by ASC 606. Rental revenues and other property income are recorded net of any concessions and uncollectible amounts for all periods presented.

As a lessee, adoption of the New Lease Standard resulted in the recognition of right-of-use (“ROU”) assets and lease liabilities for operating leases on our condensed consolidated balance sheet; however, our accounting for finance leases remains substantially unchanged. On January 1, 2019, we recorded the cumulative effect of adoption of the New Lease Standard on our condensed consolidated balance sheet which resulted in an increase in other assets and other liabilities of \$14,118 and \$14,118, respectively.

In August 2018, the SEC issued Securities Act Release No. 33-10532, *Disclosure Update and Simplification*, which amends certain of its disclosure requirements that were redundant, duplicative, overlapping, outdated or superseded. The *Disclosure Update and Simplification* requires us to disclose and analyze changes in stockholders’ equity for the current quarter and year to date interim periods as well as the comparative periods of the prior year. We have conformed the presentation of our condensed consolidated statements of equity with this requirement for all periods presented.

Use of Estimates

The preparation of the condensed consolidated financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements, as well as the reported amounts of revenues and expenses during the reporting periods. These estimates are inherently subjective in nature and actual results could differ from those estimates.

Accounting Policies

There have been no changes to our significant accounting policies that have had a material impact on our condensed consolidated financial statements and related notes, compared to those policies disclosed in our audited consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2018 other than our adoption of the New Lease Standard as disclosed above.

INVITATION HOMES INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(dollar amounts in thousands)
(unaudited)

Revenue Recognition and Resident Receivables

Rental revenues and other property income, net of any concessions and uncollectible amounts, consists primarily of rents collected under lease agreements related to our single-family residential properties. We enter into leases directly with our residents, and our leases typically have a term of one to two years. We elected the practical expedient not to separate the lease and nonlease components of these operating leases with our residents. Our lease components consist primarily of rental income, pet rent, and smart home system fees. Nonlease components include resident reimbursements for utilities and various other fees, including late fees and lease termination fees, among others. The lease component is the predominant component in these arrangements, and as such, we recognize rental revenues and other property income in accordance with the New Lease Standard for the three and nine months ended September 30, 2019, and in accordance with previous GAAP for the three and nine months ended September 30, 2018.

Variable lease payments consist of resident reimbursements for utilities, and various other fees, including late fees and lease termination fees, among others. Variable lease payments are charged based on the terms and conditions included in the resident leases. For the three and nine months ended September 30, 2019, rental revenues and other property income includes \$24,282 and \$68,865, respectively, of variable lease payments. Sales taxes and other similar taxes assessed by governmental authorities that we collect from residents are excluded from our rental revenues and other property income.

Leases Entered Into as a Lessee

We lease our corporate and regional offices, related office equipment, and a fleet of vehicles for use by our field associates. As of January 1, 2019, these leases are accounted for pursuant to the New Lease Standard (see Note 5 and Note 14).

We account for leases for our corporate and regional offices as operating leases. In addition to monthly rent payments, we reimburse the lessors of our office spaces for our share of operating expenses as defined in the leases. Such amounts are not included in the measurement of the lease liability but are recognized as a variable lease expense when incurred. At this time, it is not reasonably certain that we will exercise any of the renewal or termination options on these leases, and the measurement of the ROU asset and lease liability is calculated accordingly.

We have elected the practical expedient under which the lease components of our office and vehicle fleet leases are not separated from the nonlease components. We have elected the short-term lease recognition exemption for our office equipment leases and therefore do not record these leases on our condensed consolidated balance sheets. These office equipment leases are not material to our condensed consolidated financial statements.

Recent Accounting Pronouncements

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*, which changes how companies will measure credit losses for certain financial assets, excluding receivables arising from operating leases. This guidance requires an entity to estimate its expected credit loss and record an allowance based on this estimate so that it is presented at the net amount expected to be collected on the financial asset. The new standard will be effective for annual reporting periods beginning after December 15, 2019, and interim periods within that reporting period, with early adoption permitted beginning after December 15, 2018 and interim periods within that reporting period. We do not anticipate that the adoption of this standard will have a material impact on our condensed consolidated financial statements.

In August 2018, the FASB issued ASU 2018-13, *Fair Value Measurement (Topic 820): Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurement*, which changes the fair value disclosure requirements for certain financial instruments. This guidance reduces the need for certain disclosure language related to our financial instruments and adds additional support for unobservable inputs used in the calculation of fair values. This new standard will be effective for annual reporting periods beginning after December 15, 2019, and interim periods within that reporting period. We do not anticipate that the adoption of this standard will have a material impact on our condensed consolidated financial statements.

INVITATION HOMES INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(dollar amounts in thousands)
(unaudited)

Note 3—Investments in Single-Family Residential Properties

The following table sets forth the net carrying amount associated with our properties by component:

| | September 30, 2019 | December 31, 2018 |
|--|-------------------------------|------------------------------|
| Land | \$ 4,491,148 | \$ 4,561,441 |
| Single-family residential property | 12,976,491 | 13,026,317 |
| Capital improvements | 520,833 | 525,670 |
| Equipment | 113,460 | 116,546 |
| Total gross investments in the properties | 18,101,932 | 18,229,974 |
| Less: accumulated depreciation | (1,883,231) | (1,543,914) |
| Investments in single-family residential properties, net | <u>\$ 16,218,701</u> | <u>\$ 16,686,060</u> |

As of September 30, 2019 and December 31, 2018, the carrying amount of the residential properties above includes \$119,433 and \$120,438, respectively, of capitalized acquisition costs (excluding purchase price), along with \$65,233 and \$66,449, respectively, of capitalized interest, \$25,357 and \$25,670, respectively, of capitalized property taxes, \$4,633 and \$4,694, respectively, of capitalized insurance, and \$2,786 and \$2,779, respectively, of capitalized homeowners' association ("HOA") fees.

During the three months ended September 30, 2019 and 2018, we recognized \$132,266 and \$127,544, respectively, of depreciation expense related to the components of the properties, \$0 and \$4,624, respectively, of amortization related to in-place lease intangible assets, and \$1,049 and \$7,203, respectively, of depreciation and amortization related to corporate furniture and equipment. These amounts are included in depreciation and amortization in the condensed consolidated statements of operations. Further, during the three months ended September 30, 2019 and 2018, impairments totaling \$3,960 and \$1,296, respectively, have been recognized and are included in impairment and other in the condensed consolidated statements of operations.

During the nine months ended September 30, 2019 and 2018, we recognized \$396,568 and \$382,706, respectively, of depreciation expense related to the components of the properties, \$0 and \$37,517, respectively, of amortization related to in-place lease intangible assets, and \$3,387 and \$10,098, respectively, of depreciation and amortization related to corporate furniture and equipment. These amounts are included in depreciation and amortization in the condensed consolidated statements of operations. Further, during the nine months ended September 30, 2019 and 2018, impairments totaling \$11,289 and \$3,570, respectively, have been recognized and are included in impairment and other in the condensed consolidated statements of operations.

INVITATION HOMES INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(dollar amounts in thousands)
(unaudited)

Note 4—Cash, Cash Equivalents, and Restricted Cash

The following table provides a reconciliation of cash, cash equivalents, and restricted cash reported on the condensed consolidated balance sheets that sum to the total of such amounts shown in the condensed consolidated statements of cash flows:

| | September 30, | | December 31, | |
|--|----------------------|-------------------|---------------------|-------------------|
| | 2019 | 2018 | 2018 | 2017 |
| Cash and cash equivalents | \$ 81,531 | \$ 130,037 | \$ 144,940 | \$ 179,878 |
| Restricted cash | 244,882 | 253,603 | 215,051 | 236,684 |
| Total cash, cash equivalents, and restricted cash shown in the condensed consolidated statements of cash flows | <u>\$ 326,413</u> | <u>\$ 383,640</u> | <u>\$ 359,991</u> | <u>\$ 416,562</u> |

Pursuant to the terms of the mortgage loans and Secured Term Loan (as defined in Note 6), we are required to establish, maintain, and fund from time to time (generally either monthly or at the time borrowings are funded) certain specified reserve accounts. These reserve accounts include, but are not limited to, the following types of accounts: (i) property tax reserves; (ii) insurance reserves; (iii) capital expenditure reserves; and (iv) HOA reserves. The reserve accounts associated with our mortgage loans and Secured Term Loan are under the sole control of the loan servicer. Additionally, we hold security deposits pursuant to resident lease agreements that we are required to segregate. We are also required to hold letters of credit as required by certain of our insurance policies. Accordingly, amounts funded to these reserve accounts, security deposit accounts, and other restricted accounts have been classified on our condensed consolidated balance sheets as restricted cash.

The amounts funded, and to be funded, to the reserve accounts are subject to formulae included in the mortgage loan and Secured Term Loan agreements and are to be released to us subject to certain conditions specified in the loan agreements being met. To the extent that an event of default were to occur, the loan servicer has discretion to use such funds to either settle the applicable operating expenses to which such reserves relate or reduce the allocated loan amount associated with a residential property of ours.

The balances of our restricted cash accounts, as of September 30, 2019 and December 31, 2018, are set forth in the table below. As of September 30, 2019 and December 31, 2018, no amounts were funded to the insurance accounts as the conditions specified in the mortgage loan and Secured Term Loan agreements that require such funding did not exist.

| | September 30, 2019 | December 31, 2018 |
|----------------------------|-------------------------------|------------------------------|
| Resident security deposits | \$ 149,507 | \$ 150,346 |
| Property taxes | 59,619 | 26,163 |
| Collections | 24,438 | 26,677 |
| Capital expenditures | 5,627 | 5,269 |
| Letters of credit | 3,455 | 3,444 |
| Special and other reserves | 2,236 | 3,152 |
| Total | <u>\$ 244,882</u> | <u>\$ 215,051</u> |

INVITATION HOMES INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(dollar amounts in thousands)
(unaudited)

Note 5—Other Assets

As of September 30, 2019 and December 31, 2018, the balances in other assets, net are as follows:

| | September 30, 2019 | December 31, 2018 |
|---|-----------------------|----------------------|
| Held for sale assets ⁽¹⁾ | \$ 350,456 | \$ 154,077 |
| Investments in debt securities, net | 326,829 | 366,599 |
| Investment in unconsolidated joint venture | 55,661 | 56,622 |
| Rent and other receivables, net | 28,752 | 33,117 |
| Prepaid expenses | 26,457 | 30,970 |
| ROU lease assets — operating and finance, net | 14,851 | N/A |
| Corporate fixed assets, net | 10,513 | 11,792 |
| Amounts deposited and held by others | 9,120 | 1,010 |
| Deferred leasing costs, net | 7,410 | 6,316 |
| Deferred financing costs, net | 3,357 | 5,134 |
| Derivative instruments (Note 7) | 3,078 | 75,405 |
| Other | 20,213 | 18,128 |
| Total | \$ 856,697 | \$ 759,170 |

(1) As of September 30, 2019 and December 31, 2018, 1,400 and 738 properties, respectively, are classified as held for sale.

Investments in Debt Securities, net

In connection with certain of our Securitizations (as defined in Note 6), we have retained and purchased certificates totaling \$326,829, net of unamortized discounts of \$2,729, as of September 30, 2019. These investments in debt securities are classified as held to maturity investments. As of September 30, 2019 and December 31, 2018, there were no gross unrecognized holding gains or losses, and there were no other than temporary impairments recognized in accumulated other comprehensive income. As of September 30, 2019, our retained certificates are scheduled to mature over the next two months to eight years.

Investment in Unconsolidated Joint Venture

We own a 10% interest in a joint venture with FNMA to operate, lease, and manage a portfolio of properties primarily located in Arizona, California, and Nevada. A wholly owned subsidiary of INVH LP is the managing member of the joint venture and is responsible for the operation and management of the properties, subject to FNMA's approval of major decisions. As of September 30, 2019 and December 31, 2018, the joint venture owned 683 and 754 properties, respectively.

Rent and Other Receivables

We lease our properties to residents pursuant to leases that generally have an initial contractual term of at least 12 months, provide for monthly payments, and are cancelable by the resident and us under certain conditions specified in the related lease agreements.

INVITATION HOMES INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(dollar amounts in thousands)
(unaudited)

ROU Lease Assets — Operating and Finance, net

The following table presents supplemental information related to leases into which we have entered as a lessee as of September 30, 2019:

| | September 30, 2019 | |
|---------------------------------------|---------------------|-------------------|
| | Operating Leases | Finance Leases |
| Other assets | \$ 13,517 | \$ 1,334 |
| Other liabilities | 14,714 | 1,328 |
| Weighted average remaining lease term | 4.0 years | 2.3 years |
| Weighted average discount rate | 4.0% | 4.0% |

Deferred Financing Costs, net

In connection with our Revolving Facility (as defined in Note 6), we incurred \$9,673 of financing costs during the year ended December 31, 2017, which have been deferred as other assets, net on our condensed consolidated balance sheets. These deferred financing costs are being amortized as interest expense on a straight-line basis over the term of the Revolving Facility. As of September 30, 2019 and December 31, 2018, the unamortized balances of these deferred financing costs are \$3,357 and \$5,134, respectively.

Investment in Equity Securities

We hold an investment in equity securities without a readily determinable fair value. We have elected to measure the investment at cost, less any impairment, plus or minus changes resulting from observable price changes for an identical or similar investment in the same issuer. As of September 30, 2019 and December 31, 2018, the carrying amount of our investment in equity securities was \$16,650 and \$10,170, respectively, and is included within other in the table above. During the three and nine months ended September 30, 2019, we recorded \$6,480 of unrealized gains on our investment in equity securities which is included in other, net in the condensed consolidated statements of operations. No unrealized gains or losses were recorded during the three and nine months ended September 30, 2018.

INVITATION HOMES INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(dollar amounts in thousands)
(unaudited)

Note 6—Debt

Mortgage Loans

Our securitization transactions (the “Securizations” or the “mortgage loans”) are collateralized by certain homes owned by the respective Borrower Entities. We utilize the proceeds from our securitizations to fund: (i) repayments of then-outstanding indebtedness; (ii) initial deposits into Securitization reserve accounts; (iii) closing costs in connection with the mortgage loans; (iv) general costs associated with our operations; and (v) distributions and dividends.

The following table sets forth a summary of our mortgage loan indebtedness as of September 30, 2019 and December 31, 2018:

| | Origination Date | Maturity Date ⁽¹⁾ | Interest Rate ⁽²⁾ | Range of Spreads ⁽³⁾ | Outstanding Principal Balance ⁽⁴⁾ | |
|-------------------------------------|--------------------|------------------------------|------------------------------|---------------------------------|--|-------------------|
| | | | | | September 30, 2019 | December 31, 2018 |
| CSH 2016-2 | N/A | June 7, 2019 | —% | N/A | \$ — | \$ 442,614 |
| IH 2017-1 ⁽⁵⁾ | April 28, 2017 | June 9, 2027 | 4.23% | N/A | 995,660 | 995,826 |
| SWH 2017-1 ⁽⁶⁾ | September 29, 2017 | October 9, 2020 | 3.58% | 102-347 bps | 753,940 | 764,685 |
| IH 2017-2 ⁽⁶⁾⁽⁷⁾ | November 9, 2017 | December 9, 2019 | 3.25% | 91-231 bps | 680,384 | 856,238 |
| IH 2018-1 ⁽⁶⁾ | February 8, 2018 | March 9, 2020 | 3.13% | 76-206 bps | 803,151 | 911,827 |
| IH 2018-2 ⁽⁶⁾ | May 8, 2018 | June 9, 2020 | 3.42% | 95-230 bps | 1,014,042 | 1,035,749 |
| IH 2018-3 ⁽⁶⁾ | June 28, 2018 | July 9, 2020 | 3.45% | 105-230 bps | 1,275,237 | 1,296,959 |
| IH 2018-4 ⁽⁶⁾ | November 7, 2018 | January 9, 2021 | 3.44% | 115-225 bps | 942,911 | 959,578 |
| Total Securitizations | | | | | 6,465,325 | 7,263,476 |
| Less: deferred financing costs, net | | | | | (36,451) | (61,822) |
| Total | | | | | \$ 6,428,874 | \$ 7,201,654 |

- (1) Maturity date represents repayment date for mortgage loans which have been repaid in full prior to September 30, 2019. For all other mortgage loans, the maturity dates above reflect all extensions that have been exercised.
- (2) Except for IH 2017-1, interest rates are based on a weighted average spread over the London Interbank Offered Rate (“LIBOR”), plus applicable servicing fees; as of September 30, 2019, LIBOR was 2.02%. Our IH 2017-1 mortgage loan bears interest at a fixed rate of 4.23% per annum, equal to the market determined pass-through rate payable on the certificates including applicable servicing fees.
- (3) Range of spreads is based on outstanding principal balances as of September 30, 2019.
- (4) Outstanding principal balance is net of discounts and does not include deferred financing costs, net.
- (5) Net of unamortized discount of \$2,729 and \$2,993 as of September 30, 2019 and December 31, 2018, respectively.
- (6) The initial maturity term of each of these mortgage loans is two years, individually subject to three to five, one year extension options at the Borrower Entity’s discretion (provided that there is no continuing event of default under the mortgage loan agreement and the Borrower Entity obtains and delivers a replacement interest rate cap agreement from an approved counterparty within the required timeframe to the lender). Our SWH 2017-1 mortgage loan has exercised the first extension option. The maturity dates above reflect all extensions that have been exercised.
- (7) On September 6, 2019, we submitted a notification to request an extension of the maturity of the IH 2017-2 mortgage loan from December 9, 2019 to December 9, 2020 upon approval.

INVITATION HOMES INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(dollar amounts in thousands)
(unaudited)

Securitization Transactions

For each Securitization transaction, the Borrower Entity executed a loan agreement with a third party lender. Except for IH 2017-1, each outstanding mortgage loan originally consisted of six floating rate components. The two year initial terms are individually subject to three to five, one year extension options at the Borrower Entity's discretion. Such extensions are available provided there is no continuing event of default under the respective mortgage loan agreement and the Borrower Entity obtains and delivers a replacement interest rate cap agreement from an approved counterparty within the required timeframe to the lender. IH 2017-1 is a 10 year, fixed rate mortgage loan comprised of two components. Certificates issued by the trust in connection with Component A of IH 2017-1 benefit from FNMA's guaranty of timely payment of principal and interest.

Each mortgage loan is secured by a pledge of the equity in the assets of the respective Borrower Entities, as well as first-priority mortgages on the underlying properties and a grant of security interests in all of the related personal property. As of September 30, 2019 and December 31, 2018, a total of 37,209 and 41,644 homes, respectively, are pledged pursuant to the mortgage loans. We are obligated to make monthly payments of interest for each mortgage loan.

Transactions with Trusts

Concurrent with the execution of each mortgage loan agreement, the respective third party lender sold each loan it originated to individual depositor entities (the "Depositor Entities") who subsequently transferred each loan to Securitization-specific trust entities (the "Trusts"). The Depositor Entities for our Securitizations currently outstanding are wholly owned subsidiaries. We accounted for the transfer of the individual Securitizations from the wholly owned Depositor Entities to the respective Trusts as sales under ASC 860, *Transfers and Servicing*, with no resulting gain or loss as the Securitizations were both originated by the lender and immediately transferred at the same fair market value.

As consideration for the transfer of each loan to the Trusts, the Trusts issued classes of certificates which mirror the components of the individual loans (collectively, the "Certificates") to the Depositor Entities, except that Class R certificates do not have related loan components as they represent residual interests in the Trusts. The Certificates represent the entire beneficial interest in the Trusts. Following receipt of the Certificates, the Depositor Entities sold the Certificates to investors and used the proceeds as consideration for the loans sold to the Depositor Entities by the lenders. These transactions had no effect on our condensed consolidated financial statements other than with respect to Certificates we retained in connection with Securitizations or purchased at a later date.

The Trusts are structured as pass-through entities that receive interest payments from the Securitizations and distribute those payments to the holders of the Certificates. The assets held by the Trusts are restricted and can only be used to fulfill the obligations of those entities. The obligations of the Trusts do not have any recourse to the general credit of any entities in these condensed consolidated financial statements. We have evaluated our interests in certain certificates of the Trusts held by us (discussed below) and determined that they do not create a more than insignificant variable interest in the Trusts. Additionally, the retained certificates do not provide us with any ability to direct the activities that could impact the Trusts' economic performance. Therefore, we do not consolidate the Trusts.

Retained Certificates

Beginning in April 2014, the Trusts made Certificates available for sale to both domestic and foreign investors. With the introduction of foreign investment, sponsors of the mortgage loans are required to retain a portion of the risk that represents a material net economic interest in each loan. These requirements were further refined in December 2016 pursuant to Regulation RR (the "Risk Retention Rules") under the Securities Exchange Act of 1934, as amended. As such, loan sponsors are now required to retain a portion of the credit risk that represents not less than 5% of the aggregate fair value of the loan as of the closing date.

To fulfill these requirements, Class G certificates for CSH 2016-2 were issued in an amount equal to 5% of the original principal amount of the loans. Per the terms of the CSH 2016-2 mortgage loan agreement, the Class G certificates were restricted certificates that were made available exclusively to the sponsor. We retained these Class G certificates during the time the related Securitization was outstanding, and they were principal only, bearing a stated interest rate of 0.0005%.

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For IH 2017-1, the Class B certificates are restricted certificates that were made available exclusively to INVH LP in order to comply with the Risk Retention Rules. The Class B certificates bear a stated annual interest rate of 4.23%, including applicable servicing fees.

For SWH 2017-1, IH 2017-2, IH 2018-1, IH 2018-2, IH 2018-3, and IH 2018-4, we retain 5% of each class of certificate to meet the Risk Retention Rules. These retained certificates accrue interest at a floating rate of LIBOR plus a spread ranging from 0.76% to 3.47%.

The retained certificates total \$326,829 and \$366,599 as of September 30, 2019 and December 31, 2018, respectively, and are classified as held to maturity investments and recorded in other assets, net on the condensed consolidated balance sheets (see Note 5).

Loan Covenants

The general terms that apply to all of the mortgage loans require each Borrower Entity to maintain compliance with certain affirmative and negative covenants. Affirmative covenants include each Borrower Entity's, and certain of their respective affiliates', compliance with (i) licensing, permitting and legal requirements specified in the mortgage loan agreements, (ii) organizational requirements of the jurisdictions in which they are organized, (iii) federal and state tax laws, and (iv) books and records requirements specified in the respective mortgage loan agreements. Negative covenants include each Borrower Entity's, and certain of their affiliates', compliance with limitations surrounding (i) the amount of each Borrower Entity's indebtedness and the nature of their investments, (ii) the execution of transactions with affiliates, (iii) the Manager, (iv) the nature of each Borrower Entity's business activities, and (v) the required maintenance of specified cash reserves. As of September 30, 2019, and through the date our condensed consolidated financial statements were issued, we believe each Borrower Entity is in compliance with all affirmative and negative covenants.

Prepayments

For the mortgage loans, prepayments of amounts owed by us are generally not permitted under the terms of the respective mortgage loan agreements unless such prepayments are made pursuant to the voluntary election or mandatory provisions specified in such agreements. The specified mandatory provisions become effective to the extent that a property becomes characterized as a disqualified property, a property is sold, and/or upon the occurrence of a condemnation or casualty event associated with a property. To the extent either a voluntary election is made, or a mandatory prepayment condition exists, in addition to paying all interest and principal, we must also pay certain breakage costs as determined by the loan servicer and a spread maintenance premium if prepayment occurs before the month following the one or two year anniversary of the closing dates of each of the mortgage loans except for IH 2017-1. For IH 2017-1, prepayments on or before December 2026 will require a yield maintenance premium. For the nine months ended September 30, 2019 and 2018, we made voluntary and mandatory prepayments of \$798,415 and \$3,416,296, respectively, under the terms of the mortgage loan agreements. During the nine months ended September 30, 2019, prepayments included the full repayment of the CSH 2016-2 mortgage loan. During the nine months ended September 30, 2018, prepayments included full repayment of the CAH 2014-1, CAH 2014-2, IH 2015-1, IH 2015-2, and IH 2015-3 mortgage loans.

Secured Term Loan

On June 7, 2019, 2019-1 IH Borrower LP, a consolidated subsidiary ("2019-1 IH Borrower" and one of our Borrower Entities), entered into a 12 year loan agreement with a life insurance company (the "Secured Term Loan"). The Secured Term Loan bears interest at a fixed rate of 3.59%, including applicable servicing fees, for the first 11 years and bears interest at a floating rate based on a spread of 147 bps, including applicable servicing fees, over one month LIBOR (subject to certain adjustments as outlined in the loan agreement) for the twelfth year. The Secured Term Loan is secured by first priority mortgages on a portfolio of single-family rental properties as well as a first priority pledge of the equity interests of 2019-1 IH Borrower. We utilized the proceeds from the Secured Term Loan to fund: (i) repayments of then-outstanding indebtedness; (ii) initial deposits into the Secured Term Loan's reserve accounts; (iii) transaction costs related to the closing of the Secured Term Loan; and (iv) general corporate purposes.

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The following table sets forth a summary of our Secured Term Loan indebtedness as of September 30, 2019 and December 31, 2018:

| | Maturity Date | Interest Rate⁽¹⁾ | September 30, 2019 | December 31, 2018 |
|-------------------------------|--------------------------|--|-------------------------------|------------------------------|
| Secured Term Loan | June 9, 2031 | 3.59% | \$ 403,464 | \$ — |
| Deferred financing costs, net | | | (2,540) | — |
| Secured Term Loan, net | | | <u>\$ 400,924</u> | <u>\$ —</u> |

- (1) The Secured Term Loan bears interest at a fixed rate of 3.59% per annum including applicable servicing fees for the first 11 years and bears interest at a floating rate based on a spread of 147 bps, including applicable servicing fees, over one month LIBOR (subject to certain adjustments as outlined in the loan agreement) for the twelfth year. Interest payments are made monthly.

Collateral

As of September 30, 2019, a total of 3,326 homes are included in the Secured Term Loan's collateral pool. 2019-1 IH Borrower has the right, subject to certain requirements and limitations outlined in the loan agreement, to substitute properties representing up to 20% of the collateral pool annually, and to substitute properties representing up to 100% of the collateral pool over the life of the Secured Term Loan. In addition, four times after the first anniversary of the closing date, 2019-1 IH Borrower has the right, subject to certain requirements and limitations outlined in the loan agreement, to execute a special release of collateral representing up to 15% of the then-outstanding principal balance of the Secured Term Loan in order to bring the loan-to-value ratio back in line with the Secured Term Loan's loan-to-value ratio as of the closing date. Any such special release of collateral would not change the then-outstanding principal balance of the Secured Term Loan, but rather would reduce the number of single-family rental homes included in the collateral pool.

Loan Covenants

The Secured Term Loan requires 2019-1 IH Borrower to maintain compliance with certain affirmative and negative covenants. Affirmative covenants include 2019-1 IH Borrower's, and certain of its affiliates', compliance with (i) licensing, permitting and legal requirements specified in the mortgage loan agreements, (ii) organizational requirements of the jurisdictions in which they are organized, (iii) federal and state tax laws, and (iv) books and records requirements specified in the respective mortgage loan agreements. Negative covenants include 2019-1 IH Borrower's, and certain of its affiliates', compliance with limitations surrounding (i) the amount of 2019-1 IH Borrower's indebtedness and the nature of its investments, (ii) the execution of transactions with affiliates, (iii) the Manager, (iv) the nature of 2019-1 IH Borrower's business activities, and (v) the required maintenance of specified cash reserves. As of September 30, 2019, and through the date our condensed consolidated financial statements were issued, we believe 2019-1 IH Borrower is in compliance with all affirmative and negative covenants.

Prepayments

Prepayments of the Secured Term Loan are generally not permitted unless such prepayments are made pursuant to the voluntary election or mandatory provisions specified in the loan agreement. The specified mandatory provisions become effective to the extent that a property becomes characterized as a disqualified property, a property is sold, and/or upon the occurrence of a condemnation or casualty event associated with a property. To the extent either a voluntary election is made, or a mandatory prepayment condition exists, in addition to paying all interest and principal, we must also pay certain breakage costs as determined by the loan servicer and a yield maintenance premium if prepayment occurs before June 9, 2030. As of September 30, 2019, no such prepayments have been made.

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Term Loan Facility and Revolving Facility

On February 6, 2017, we entered into a credit agreement with a syndicate of banks, financial institutions, and institutional lenders for a credit facility (the “Credit Facility”), which was amended on December 18, 2017 to include entities and homes acquired in the Mergers. The Credit Facility provides \$2,500,000 of borrowing capacity and consists of a \$1,000,000 revolving facility (the “Revolving Facility”), which will mature on February 6, 2021, with a one year extension option, and a \$1,500,000 term loan facility (the “Term Loan Facility”), which will mature on February 6, 2022. The Revolving Facility also includes borrowing capacity available for letters of credit and for short-term borrowings referred to as swing line borrowings, in each case subject to certain sublimits. The Credit Facility provides us with the option to enter into additional incremental credit facilities (including an uncommitted incremental facility that provides us with the option to increase the size of the Revolving Facility and/or the Term Loan Facility by an aggregate amount of up to \$1,500,000), subject to certain limitations. Proceeds from the Term Loan Facility were used to repay then-outstanding indebtedness and for general corporate purposes. Proceeds from the Revolving Facility are used for general corporate purposes.

The following table sets forth a summary of the outstanding principal amounts under the Credit Facility as of September 30, 2019 and December 31, 2018:

| | Maturity Date | Interest Rate⁽¹⁾ | September 30, 2019 | December 31, 2018 |
|-------------------------------|--------------------------|--|-------------------------------|------------------------------|
| Term Loan Facility | February 6, 2022 | 3.72% | \$ 1,500,000 | \$ 1,500,000 |
| Deferred financing costs, net | | | (6,975) | (9,140) |
| Term Loan Facility, net | | | <u>\$ 1,493,025</u> | <u>\$ 1,490,860</u> |
| Revolving Facility | February 6, 2021 | 3.77% | \$ — | \$ — |

(1) Interest rates for the Term Loan Facility and the Revolving Facility are based on LIBOR plus an applicable margin. As of September 30, 2019, the applicable margins were 1.70% and 1.75%, respectively, and LIBOR was 2.02%.

Interest Rate and Fees

Borrowings under the Credit Facility bear interest, at our option, at a rate equal to a margin over either (a) a LIBOR rate determined by reference to the Bloomberg LIBOR rate (or comparable or successor rate) for the interest period relevant to such borrowing, or (b) a base rate determined by reference to the highest of (1) the administrative agent’s prime lending rate, (2) the federal funds effective rate plus 0.50%, and (3) the LIBOR rate that would be payable on such day for a LIBOR rate loan with a one month interest period plus 1.00%. The margin is based on a total leverage based grid. The margin for the Revolving Facility ranges from 0.75% to 1.30% in the case of base rate loans, and 1.75% to 2.30% in the case of LIBOR rate loans. The margin for the Term Loan Facility ranges from 0.70% to 1.30% in the case of base rate loans, and 1.70% to 2.30% in the case of LIBOR rate loans. In addition, the Credit Facility provides that, upon receiving an investment grade rating on its non-credit enhanced, senior unsecured long term debt of BBB- or better from Standard & Poor’s Rating Services, a division of The McGraw-Hill Companies, Inc., or Baa3 or better from Moody’s Investors Service, Inc. (an “Investment Grade Rating Event”), we may elect to convert to a credit rating based pricing grid.

In addition to paying interest on outstanding principal under the Credit Facility, we are required to pay a facility fee to the lenders under the Revolving Facility in respect of the unused commitments thereunder. The facility fee rate is based on the daily unused amount of the Revolving Facility and is either 0.35% or 0.20% per annum based on the unused facility amount. Upon converting to a credit rating pricing based grid, the unused facility fee will no longer apply and we will be required to pay a facility fee ranging from 0.125% to 0.300%. We are also required to pay customary letter of credit fees.

Prepayments and Amortization

No principal reductions are required under the Credit Facility. We are permitted to voluntarily repay amounts outstanding under the Term Loan Facility at any time without premium or penalty, subject to certain minimum amounts and the payment of customary “breakage” costs with respect to LIBOR loans. Once repaid, no further borrowings will be permitted under the Term Loan Facility.

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Loan Covenants

The Credit Facility contains certain customary affirmative and negative covenants and events of default. Such covenants will, among other things, restrict, subject to certain exceptions, our ability and that of the Subsidiary Guarantors (as defined below) and their respective subsidiaries to (i) engage in certain mergers, consolidations or liquidations, (ii) sell, lease or transfer all or substantially all of their respective assets, (iii) engage in certain transactions with affiliates, (iv) make changes to our fiscal year, (v) make changes in the nature of our business and our subsidiaries, and (vi) incur additional indebtedness that is secured on a pari passu basis with the Credit Facility.

The Credit Facility also requires us, on a consolidated basis with our subsidiaries, to maintain a (i) maximum total leverage ratio, (ii) maximum secured leverage ratio, (iii) maximum unencumbered leverage ratio, (iv) minimum fixed charge coverage ratio, (v) minimum unencumbered fixed charge coverage ratio, and (vi) minimum tangible net worth. If an event of default occurs, the lenders under the Credit Facility are entitled to take various actions, including the acceleration of amounts due under the Credit Facility and all actions permitted to be taken by a secured creditor. As of September 30, 2019, and through the date our condensed consolidated financial statements were issued, we believe we were in compliance with all affirmative and negative covenants.

Guarantees and Security

The obligations under the Credit Facility are guaranteed on a joint and several basis by each of our direct and indirect domestic wholly owned subsidiaries that own, directly or indirectly, unencumbered assets (the "Subsidiary Guarantors"), subject to certain exceptions. The guarantee provided by any Subsidiary Guarantor will be automatically released upon the occurrence of certain events, including if it no longer has a direct or indirect interest in an unencumbered asset or as a result of certain non-recourse refinancing transactions pursuant to which such Subsidiary Guarantor becomes contractually prohibited from providing its guaranty of the Credit Facility. In addition, INVH may be required to provide a guarantee of the Credit Facility under certain circumstances, including if INVH does not maintain its qualification as a REIT.

The Credit Facility is collateralized by first priority or equivalent security interests in all the capital stock of, or other equity interests in, any Subsidiary Guarantor held by us and each of the Subsidiary Guarantors. The security interests granted under the Credit Facility will be automatically released upon the occurrence of certain events, including upon an Investment Grade Rating Event or if the total net leverage ratio is less than or equal to 8.00:1.00 for four consecutive fiscal quarters.

Convertible Senior Notes

In connection with the Mergers, we assumed SWH's convertible senior notes. In July 2014, SWH issued \$230,000 in aggregate principal amount of 3.00% convertible senior notes due 2019 (the "2019 Convertible Notes"). Interest on the 2019 Convertible Notes was payable semiannually in arrears on January 1st and July 1st of each year. On December 28, 2018, we notified note holders of our intent to settle conversions of the 2019 Convertible Notes in shares of common stock. The notes matured on July 1, 2019, and we settled substantially all of the outstanding balance of the 2019 Convertible Notes through the issuance of 12,553,864 shares of our common stock.

In January 2017, SWH issued \$345,000 in aggregate principal amount of 3.50% convertible senior notes due 2022 (the "2022 Convertible Notes" and together with the 2019 Convertible Notes, the "Convertible Senior Notes"). Interest on the 2022 Convertible Notes is payable semiannually in arrears on January 15th and July 15th of each year. The 2022 Convertible Notes will mature on January 15, 2022.

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The following table summarizes the terms of the Convertible Senior Notes outstanding as of September 30, 2019 and December 31, 2018:

| | Coupon Rate | Effective Rate(1) | Conversion Rate(2) | Maturity Date | Remaining Amortization Period | Principal Amount | |
|---------------------------------------|-------------|-------------------|--------------------|------------------|-------------------------------|--------------------|-------------------|
| | | | | | | September 30, 2019 | December 31, 2018 |
| 2019 Convertible Notes | —% | —% | N/A | July 1, 2019 | N/A | \$ — | \$ 229,993 |
| 2022 Convertible Notes | 3.50% | 5.12% | 43.7694 | January 15, 2022 | 2.29 years | 345,000 | 345,000 |
| Total | | | | | | 345,000 | 574,993 |
| Net unamortized fair value adjustment | | | | | | (11,930) | (17,692) |
| Total | | | | | | \$ 333,070 | \$ 557,301 |

- (1) Effective rate includes the effect of the adjustment to the fair value of the debt as of the Merger Date, the value of which reduced the initial liability recorded to \$324,252 for the 2022 Convertible Notes. For the 2019 Convertible Notes, the effective interest rate was 4.92%. This rate included the effect of the adjustment to the fair value of the debt as of the Merger Date and reduced the initial liability recorded to \$223,185.
- (2) The conversion rate as of September 30, 2019 represents the number of shares of common stock issuable per \$1,000 principal amount (actual \$) of the 2022 Convertible Notes converted on such date, as adjusted in accordance with the indenture as a result of cash dividend payments and the effects of the Mergers. As of September 30, 2019, the 2022 Convertible Notes do not meet the criteria for conversion. We have the option to settle the 2022 Convertible Notes in cash, common stock, or a combination thereof.

Terms of Conversion

At the settlement date, the conversion rate applicable to the 2019 Convertible Notes was 54.5954 shares of our common stock per \$1,000 principal amount (actual \$) of the 2019 Convertible Notes (equivalent to a conversion price of approximately \$18.32 per common share — actual \$). On July 1, 2019, we settled substantially all of the outstanding balance of the 2019 Convertible Notes with the issuance of 12,553,864 shares of our common stock. Due to the conversion, for the three months ended September 30, 2019, there was no interest expense for the 2019 Convertible Notes. For the three months ended September 30, 2018, interest expense for the 2019 Convertible Notes, including non-cash amortization of discounts, was \$2,776. For the nine months ended September 30, 2019 and 2018, interest expense for the 2019 Convertible Notes, including non-cash amortization of discounts, was \$5,586 and \$8,279, respectively.

As of September 30, 2019, the conversion rate applicable to the 2022 Convertible Notes is 43.7694 shares of our common stock per \$1,000 principal amount (actual \$) of the 2022 Convertible Notes (equivalent to a conversion price of approximately \$22.85 per common share — actual \$). The conversion rate for the 2022 Convertible Notes is subject to adjustment in some events, but will not be adjusted for any accrued and unpaid interest. In addition, following certain events that occur prior to the maturity date, we will adjust the conversion rate for a holder who elects to convert its 2022 Convertible Notes in connection with such an event in certain circumstances. At any time prior to July 15, 2021, holders may convert the 2022 Convertible Notes at their option only under specific circumstances as defined in the indenture agreement, dated as of January 10, 2017, between us and our trustee, Wilmington Trust National Association (“the Convertible Notes Trustee”). On or after July 15, 2021 and until maturity, holders may convert all or any portion of the 2022 Convertible Notes at any time. Upon conversion, we will pay or deliver, as the case may be, cash, common stock, or a combination of cash and common stock, at our election. The “if-converted” value of the 2022 Convertible Notes exceeds their principal amount by \$102,124 as of September 30, 2019 as the closing market price of our common stock of \$29.61 per common share (actual \$) exceeds the implicit conversion price. For the three months ended September 30, 2019 and 2018, interest expense for the 2022 Convertible Notes, including non-cash amortization of discounts, was \$4,247 and \$4,187, respectively. For the nine months ended September 30, 2019 and 2018, interest expense for the 2022 Convertible Notes, including non-cash amortization of discounts, was \$12,681 and \$12,503, respectively.

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General Terms

We may not redeem the 2022 Convertible Notes prior to their maturity date except to the extent necessary to preserve our status as a REIT for United States federal income tax purposes, as further described in the indenture. If we undergo a fundamental change as defined in the indenture, holders may require us to repurchase for cash all or any portion of their 2022 Convertible Notes at a fundamental change repurchase price equal to 100% of the principal amount of the 2022 Convertible Notes to be repurchased, plus accrued and unpaid interest up to, but excluding, the fundamental change repurchase date.

The indenture contains customary terms and covenants and events of default. If an event of default occurs and is continuing, the Convertible Notes Trustee, by notice to us, or the holders of at least 25% in aggregate principal amount of the outstanding 2022 Convertible Notes, by notice to us and the Convertible Notes Trustee, may, and the Convertible Notes Trustee at the request of such holders shall, declare 100% of the principal of and accrued and unpaid interest on all the 2022 Convertible Notes to be due and payable. In the case of an event of default arising out of certain events of bankruptcy, insolvency or reorganization in respect to us (as set forth in the indenture), 100% of the principal of and accrued and unpaid interest on the 2022 Convertible Notes will automatically become due and payable.

Debt Maturities Schedule

The following table summarizes the contractual maturities of our debt as of September 30, 2019:

| Year | Mortgage Loans⁽¹⁾ | Secured Term Loan | Term Loan Facility | Revolving Facility | Convertible Senior Notes | Total |
|---|---|------------------------------|-------------------------------|-------------------------------|-------------------------------------|---------------------|
| Remainder of 2019 | \$ 680,384 | \$ — | \$ — | \$ — | \$ — | \$ 680,384 |
| 2020 | 3,846,370 | — | — | — | — | 3,846,370 |
| 2021 | 942,911 | — | — | — | — | 942,911 |
| 2022 | — | — | 1,500,000 | — | 345,000 | 1,845,000 |
| 2023 | — | — | — | — | — | — |
| Thereafter | 995,660 | 403,464 | — | — | — | 1,399,124 |
| Total | 6,465,325 | 403,464 | 1,500,000 | — | 345,000 | 8,713,789 |
| Less: deferred financing costs, net | (36,451) | (2,540) | (6,975) | — | — | (45,966) |
| Less: unamortized fair value adjustment | — | — | — | — | (11,930) | (11,930) |
| Total | \$ 6,428,874 | \$ 400,924 | \$ 1,493,025 | \$ — | \$ 333,070 | \$ 8,655,893 |

(1) The maturity dates of the obligations are reflective of all extensions that have been exercised.

Note 7—Derivative Instruments

From time to time, we enter into derivative instruments to manage the economic risk of changes in interest rates. We do not enter into derivative transactions for speculative or trading purposes. Designated hedges are derivatives that meet the criteria for hedge accounting and for which we have elected to designate them as hedges. Non-designated hedges are derivatives that do not meet the criteria for hedge accounting or which we did not elect to designate as accounting hedges.

Designated Hedges

We have entered into various interest rate swap agreements, which are used to hedge the variable cash flows associated with variable-rate interest payments. Currently, all swaps are designated for hedge accounting purposes and changes in the fair value of these swaps are recorded in other comprehensive income and are subsequently reclassified into earnings in the period in which the hedged forecasted transactions affect earnings. Prior to January 31, 2017, all swaps were accounted for as non-designated hedges as the criteria for designation had not been met at that time.

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In addition, in connection with the Mergers, we acquired various interest rate swap instruments, which we designated for hedge accounting purposes. On the Merger Date, we recorded these interest rate swaps at their aggregate estimated fair value of \$21,135. Over the terms of each of these swaps, an amount equal to the Merger Date fair value will be amortized and reclassified into earnings.

The table below summarizes our interest rate swap instruments as of September 30, 2019:

| <u>Agreement Date</u> | <u>Forward Effective Date</u> | <u>Maturity Date</u> | <u>Strike Rate</u> | <u>Index</u> | <u>Notional Amount</u> |
|----------------------------------|-------------------------------|----------------------|--------------------|-----------------|------------------------|
| December 21, 2016 | February 28, 2017 | January 31, 2022 | 1.97% | One month LIBOR | \$ 750,000 |
| December 21, 2016 | February 28, 2017 | January 31, 2022 | 1.97% | One month LIBOR | 750,000 |
| January 12, 2017 | February 28, 2017 | August 7, 2020 | 1.59% | One month LIBOR | 1,100,000 |
| January 13, 2017 | February 28, 2017 | June 9, 2020 | 1.63% | One month LIBOR | 595,000 |
| January 20, 2017 | February 28, 2017 | March 9, 2020 | 1.60% | One month LIBOR | 325,000 |
| January 10, 2017 | January 15, 2019 | January 15, 2020 | 1.93% | One month LIBOR | 550,000 |
| April 19, 2018 | January 31, 2019 | January 31, 2025 | 2.86% | One month LIBOR | 400,000 |
| February 15, 2019 ⁽¹⁾ | March 15, 2019 | March 15, 2022 | 2.23% | One month LIBOR | 800,000 |
| April 19, 2018 | March 15, 2019 | November 30, 2024 | 2.85% | One month LIBOR | 400,000 |
| April 19, 2018 | March 15, 2019 | February 28, 2025 | 2.86% | One month LIBOR | 400,000 |
| June 3, 2016 | July 15, 2019 | July 15, 2020 | 1.30% | One month LIBOR | 450,000 |
| January 10, 2017 | January 15, 2020 | January 15, 2021 | 2.13% | One month LIBOR | 550,000 |
| April 19, 2018 | January 31, 2020 | November 30, 2024 | 2.90% | One month LIBOR | 400,000 |
| May 8, 2018 | March 9, 2020 | June 9, 2025 | 2.99% | One month LIBOR | 325,000 |
| May 8, 2018 | June 9, 2020 | June 9, 2025 | 2.99% | One month LIBOR | 595,000 |
| June 3, 2016 | July 15, 2020 | July 15, 2021 | 1.47% | One month LIBOR | 450,000 |
| June 28, 2018 | August 7, 2020 | July 9, 2025 | 2.90% | One month LIBOR | 1,100,000 |
| January 10, 2017 | January 15, 2021 | July 15, 2021 | 2.23% | One month LIBOR | 550,000 |
| November 7, 2018 | March 15, 2022 | July 31, 2025 | 3.14% | One month LIBOR | 400,000 |
| November 7, 2018 | March 15, 2022 | July 31, 2025 | 3.16% | One month LIBOR | 400,000 |

(1) On February 15, 2019, we terminated an interest rate swap instrument and simultaneously entered into a new interest rate swap instrument with identical economic terms, except that the strike rate increased 2 bps, from 2.21% to 2.23%, and collateral posting requirements were removed.

During the three and nine months ended September 30, 2019 and 2018, such derivatives were used to hedge the variable cash flows associated with existing variable-rate interest payments. Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest expense as interest payments are made on our variable-rate debt. During the next 12 months, we estimate that \$34,007 will be reclassified to earnings as a decrease in interest expense.

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Non-Designated Hedges

Concurrent with entering into certain of the mortgage loan agreements and in connection with the Mergers, we entered into or acquired and maintain interest rate cap agreements with terms and notional amounts equivalent to the terms and amounts of the mortgage loans made by the third party lenders. To the extent that the maturity date of one or more of the mortgage loans is extended through an exercise of one or more extension options, replacement or extension interest rate cap agreements must be executed with terms similar to those associated with the initial interest rate cap agreements and strike prices equal to the greater of the interest rate cap strike price and the interest rate at which the debt service coverage ratio (as defined) is not less than 1.2 to 1.0. The interest rate cap agreements, including all of our rights to payments owed by the counterparties and all other rights, have been pledged as additional collateral for the mortgage loans. Additionally, in certain instances, in order to minimize the cash impact of purchasing required interest rate caps, we simultaneously sold interest rate caps (which have identical terms and notional amounts) such that the purchase price and sale proceeds of the related interest rate caps are intended to offset each other. The purchased and sold interest rates caps have strike prices ranging from approximately 3.24% to 5.12%.

Fair Values of Derivative Instruments on the Condensed Consolidated Balance Sheets

The table below presents the fair value of our derivative financial instruments as well as their classification on the condensed consolidated balance sheets as of September 30, 2019 and December 31, 2018:

| | Balance Sheet Location | Asset Derivatives | | Liability Derivatives | |
|---|------------------------|--------------------|-------------------|-----------------------|------------------------------------|
| | | Fair Value as of | | Fair Value as of | |
| | | September 30, 2019 | December 31, 2018 | September 30, 2019 | December 31, 2018 |
| Derivatives designated as hedging instruments: | | | | | |
| Interest rate swaps | Other assets | \$ 3,077 | \$ 74,929 | Other liabilities | \$ 351,810 \$ 90,527 |
| Derivatives not designated as hedging instruments: | | | | | |
| Interest rate caps | Other assets | 1 | 476 | Other liabilities | 1 440 |
| Total | | <u>\$ 3,078</u> | <u>\$ 75,405</u> | | <u>\$ 351,811</u> <u>\$ 90,967</u> |

INVITATION HOMES INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(dollar amounts in thousands)
(unaudited)

Offsetting Derivatives

We enter into master netting arrangements, which reduce risk by permitting net settlement of transactions with the same counterparty. The tables below present a gross presentation, the effects of offsetting, and a net presentation of our derivatives as of September 30, 2019 and December 31, 2018:

| September 30, 2019 | | | | | | |
|--------------------------------|--|--|--|---|--------------------------------|---------------|
| | | | | Gross Amounts Not Offset in the Condensed Statement of Financial Position | | |
| | Gross Amounts of Recognized Assets/ Liabilities | Gross Amounts Offset in the Condensed Statement of Financial Position | Net Amounts of Assets/ Liabilities Presented in the Condensed Statement of Financial Position | Financial Instruments | Cash Collateral Received | Net Amount |
| Offsetting assets: | | | | | | |
| Derivatives | \$ 3,078 | \$ — | \$ 3,078 | \$ (1,436) | \$ — | \$ 1,642 |
| Offsetting liabilities: | | | | | | |
| Derivatives | \$ 351,811 | \$ — | \$ 351,811 | \$ (1,436) | \$ — | \$ 350,375 |

| December 31, 2018 | | | | | | |
|--------------------------------|---|--|--|---|--------------------------------|---------------|
| | | | | Gross Amounts Not Offset in the Condensed Statement of Financial Position | | |
| | Gross Amounts of Recognized Assets/ Liabilities | Gross Amounts Offset in the Condensed Statement of Financial Position | Net Amounts of Assets/ Liabilities Presented in the Condensed Statement of Financial Position | Financial Instruments | Cash Collateral Received | Net Amount |
| Offsetting assets: | | | | | | |
| Derivatives | \$ 75,405 | \$ — | \$ 75,405 | \$ (30,374) | \$ — | \$ 45,031 |
| Offsetting liabilities: | | | | | | |
| Derivatives | \$ 90,967 | \$ — | \$ 90,967 | \$ (30,374) | \$ — | \$ 60,593 |

INVITATION HOMES INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(dollar amounts in thousands)
(unaudited)

Effect of Derivative Instruments on the Condensed Consolidated Statements of Comprehensive Income (Loss) and the Condensed Consolidated Statements of Operations

The tables below present the effect of our derivative financial instruments in the condensed consolidated statements of comprehensive income (loss) and the condensed consolidated statements of operations for the three months ended September 30, 2019 and 2018:

| | Amount of Gain (Loss) Recognized in OCI on Derivative | | Location of Gain Reclassified from Accumulated OCI into Net Income | Amount of Gain Reclassified from Accumulated OCI into Net Income | | Total Amount of Interest Expense Presented in the Condensed Consolidated Statements of Operations | |
|--|--|-------------|---|---|-------------|--|-------------|
| | For the Three Months Ended September 30, | | | For the Three Months Ended September 30, | | For the Three Months Ended September 30, | |
| | 2019 | 2018 | | 2019 | 2018 | 2019 | 2018 |
| Derivatives in cash flow hedging relationships: | | | | | | | |
| Interest rate swaps | \$ (71,729) | \$ 39,488 | Interest expense | \$ 4,272 | \$ 5,982 | \$ 89,067 | \$ 97,564 |

| | Location of Loss Recognized in Net Income on Derivative | Amount of Loss Recognized in Net Income on Derivative | |
|---|--|--|-------------|
| | | For the Three Months Ended September 30, | |
| | | 2019 | 2018 |
| Derivatives not designated as hedging instruments: | | | |
| Interest rate caps | Interest expense | \$ (64) | \$ (10) |

INVITATION HOMES INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(dollar amounts in thousands)
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The tables below present the effect of our derivative financial instruments in the condensed consolidated statements of comprehensive income (loss) and the condensed consolidated statements of operations for the nine months ended September 30, 2019 and 2018:

| | Amount of Gain (Loss) Recognized in OCI on Derivative | | Location of Gain Reclassified from Accumulated OCI into Net Income (Loss) | Amount of Gain Reclassified from Accumulated OCI into Net Income (Loss) | | Total Amount of Interest Expense Presented in the Condensed Consolidated Statements of Operations | |
|--|---|------------|---|---|----------|---|------------|
| | For the Nine Months Ended September 30, | | | For the Nine Months Ended September 30, | | For the Nine Months Ended September 30, | |
| | 2019 | 2018 | | 2019 | 2018 | 2019 | 2018 |
| Derivatives in cash flow hedging relationships: | | | | | | | |
| Interest rate swaps | \$ (308,196) | \$ 115,214 | Interest expense | \$ 23,026 | \$ 9,307 | \$ 278,756 | \$ 287,089 |

| | Location of Loss Recognized in Net Income (Loss) on Derivative | Amount of Loss Recognized in Net Income (Loss) on Derivative | |
|---|--|--|----------|
| | | For the Nine Months Ended September 30, | |
| | | 2019 | 2018 |
| Derivatives not designated as hedging instruments: | | | |
| Interest rate caps | Interest expense | \$ (98) | \$ (355) |

Credit-Risk-Related Contingent Features

The agreements with our derivative counterparties which govern our interest rate swap agreements contain a provision where we could be declared in default on our derivative obligations if repayment of the underlying indebtedness is accelerated by the lender due to our default on the indebtedness.

As of September 30, 2019, the fair value of certain derivatives in a net liability position was \$350,375. If we had breached any of these provisions at September 30, 2019, we could have been required to settle the obligations under the agreements at their termination value, which includes accrued interest and excludes the nonperformance risk related to these agreements, of \$369,491.

As of December 31, 2018, we had not posted any collateral for our interest rate swap agreements as the conditions specified in the derivative agreements that require such funding did not exist. As of September 30, 2019, none of our derivative agreements contain provisions that require us to post collateral deposits.

Note 8—Equity

Stockholders' Equity

As of September 30, 2019, we have issued 538,356,606 shares of common stock to the public, the pre-IPO owners, and in settlement of restricted stock units (“RSUs,” see Note 10). In addition, we issue OP Units from time to time which, upon vesting, are redeemable for shares of our common stock on a one-for-one basis or, in our sole discretion, cash and are reflected as non-controlling interests on our condensed consolidated balance sheets and statements of equity.

During the nine months ended September 30, 2019, we issued 17,708,629 shares of common stock. As of September 30, 2019, 5,463,285 outstanding OP Units are redeemable.

INVITATION HOMES INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
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Dividends

To qualify as a REIT, we are required to distribute annually to our stockholders at least 90% of our REIT taxable income, without regard to the deduction for dividends paid and excluding net capital gains, and to pay tax at regular corporate rates to the extent that we annually distribute less than 100% of our net taxable income. We intend to pay quarterly dividends to our stockholders, which in the aggregate are approximately equal to or exceed our net taxable income in the relevant year. The timing, form, and amount of distributions, if any, to our stockholders, will be at the sole discretion of our board of directors.

The following table summarizes our dividends declared from January 1, 2018 through September 30, 2019:

| | Record Date | Amount per Share | Pay Date | Total Amount Declared |
|---------|-------------------|---------------------|-------------------|--------------------------|
| Q3-2019 | August 15, 2019 | \$ 0.13 | August 30, 2019 | \$ 70,465 |
| Q2-2019 | May 15, 2019 | 0.13 | May 31, 2019 | 68,334 |
| Q1-2019 | February 13, 2019 | 0.13 | February 28, 2019 | 67,965 |
| Q4-2018 | November 14, 2018 | 0.11 | November 30, 2018 | 57,518 |
| Q3-2018 | August 16, 2018 | 0.11 | August 31, 2018 | 57,563 |
| Q2-2018 | May 15, 2018 | 0.11 | May 31, 2018 | 57,559 |
| Q1-2018 | February 13, 2018 | 0.11 | February 28, 2018 | 57,432 |

At the Market Equity Program

On August 22, 2019, we entered into distribution agreements with a syndicate of banks (the “Agents”), pursuant to which we may sell, from time to time, up to an aggregate sales price of \$800,000 of our common stock through the Agents (the “ATM Equity Program”). During the three months ended September 30, 2019, we sold 671,020 shares of our common stock under our ATM Equity Program, generating net proceeds of approximately \$17,737 after giving effect to Agent commissions and other costs totaling \$1,068. As of September 30, 2019, \$781,195 remains available for future offerings under the ATM Equity Program.

Note 9—Related Party Transactions

Management Services

One of our consolidated subsidiaries, as the managing member of a joint venture with FNMA (see Note 5), earns a management fee based upon the venture’s gross receipts. For the three months ended September 30, 2019 and 2018, we earned \$696 and \$703, respectively, and for the nine months ended September 30, 2019 and 2018, we earned \$2,145 and \$2,102, respectively, of management fees which are included in other, net in the accompanying condensed consolidated statements of operations.

Note 10—Share-Based Compensation

Prior to completion of the IPO, our board of directors adopted, and our stockholders approved, the Invitation Homes Inc. 2017 Omnibus Incentive Plan (the “Omnibus Incentive Plan”) to provide a means through which to attract and retain key personnel and to provide a means whereby our directors, officers, employees, consultants, and advisors can acquire and maintain an equity interest in us, or be paid incentive compensation, including incentive compensation measured by reference to the value of our common stock, and to align their interests with those of our stockholders. Under the Omnibus Incentive Plan, we may issue up to 16,000,000 shares. Our share-based awards consist of time-vesting RSUs, performance and market based vesting RSUs (“PRSUs”), and Outperformance Awards (defined below). Time-vesting RSUs are participating securities for earnings (loss) per common share (“EPS”) purposes, and PRSUs and Outperformance Awards are not. For detailed discussion of RSUs and PRSUs issued prior to January 1, 2019, refer to our Annual Report on Form 10-K for the year ended December 31, 2018.

INVITATION HOMES INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(dollar amounts in thousands)
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Share-Based Awards

The following summarizes our share-based award activity during the nine months ended September 30, 2019.

Annual Long Term Incentive Plan (“LTIP”):

- *Annual LTIP Awards Granted:* During the nine months ended September 30, 2019, we granted 533,546 RSUs pursuant to LTIP awards (together with previously granted annual LTIP awards, “LTIP Awards”). Each award includes components which vest based on time-vesting conditions, market based vesting conditions, and performance based vesting conditions, each of which is subject to continued employment through the applicable vesting date. The time-vesting RSUs granted during the nine months ended September 30, 2019 vest in three equal annual installments based on an anniversary date of March 1, 2019. The PRSUs granted during the nine months ended September 30, 2019 may be earned based on the achievement of certain measures over a three year performance period that ends December 31, 2021. The number of PRSUs earned will be determined based on performance achieved during the performance period for each measure at certain threshold, target, or maximum levels and corresponding payout ranges. In general, the LTIP PRSUs are earned after the end of the performance period on the date on which the performance results are certified by our compensation and management development committee (the “Compensation Committee”).

All of the LTIP Awards are subject to certain change in control and retirement eligibility provisions that may impact these vesting schedules.

- *PRSU Results:* During the nine months ended September 30, 2019, the Compensation Committee certified performance achievement with respect to Tranche 2 of our 2017 LTIP Awards. Certain PRSUs vested and achieved performance in excess of the target level, resulting in the issuance of an additional 23,392 shares of common stock. Such awards are reflected as an increase in the number of awards granted and vested in the table below. Certain other PRSUs did not achieve performance criteria, resulting in the cancellation of 52,896 awards. Such awards are reflected as an increase in the number of awards forfeited/canceled below.

Director Awards

During the nine months ended September 30, 2019, we granted 53,704 time-vesting RSUs to members of our board of directors, which awards will fully vest on the date of INVH’s 2020 annual stockholders meeting, subject to continued service on the board of directors through such date.

Outperformance Awards

On May 1, 2019, the Compensation Committee approved one-time equity based awards with market based vesting conditions in the form of PRSUs and OP Units (the “Outperformance Awards”). The Outperformance Awards may be earned based on the achievement of rigorous absolute total shareholder return and relative total shareholder return thresholds over a three year performance period ending on March 31, 2022. Upon completion of the performance period, the dollar value of the awards earned under the absolute and relative total shareholder return components will be separately calculated, and the number of earned Outperformance Awards will be determined based on the earned dollar value of the awards and the stock price at the performance certification date. Earned awards will vest 50% on March 31, 2022 and 25% on each of the first and second anniversaries of such date, subject to continued employment. The current aggregate \$11,400 grant-date fair value of the Outperformance Awards still outstanding was determined based on Monte-Carlo option pricing models which estimate the probability of the vesting conditions being satisfied.

INVITATION HOMES INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
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Summary of Total Share-Based Awards

The following table summarizes activity related to non-vested time-vesting RSUs and PRSUs, other than Outperformance Awards, during the nine months ended September 30, 2019:

| | Time-Vesting Awards | | PRSUs | | Total Share-Based Awards ⁽¹⁾ | |
|-----------------------------|---------------------|--|----------------|--|---|--|
| | Number | Weighted Average Grant Date Fair Value (Actual \$) | Number | Weighted Average Grant Date Fair Value (Actual \$) | Number | Weighted Average Grant Date Fair Value (Actual \$) |
| Balance, December 31, 2018 | 1,595,644 | \$ 21.63 | 888,733 | \$ 22.09 | 2,484,377 | \$ 21.79 |
| Granted | 241,223 | 23.41 | 369,419 | 24.27 | 610,642 | 23.93 |
| Vested ⁽²⁾ | (1,076,025) | (21.46) | (83,938) | (21.21) | (1,159,963) | (21.45) |
| Forfeited / canceled | (75,295) | (22.02) | (247,430) | (21.75) | (322,725) | (21.81) |
| Balance, September 30, 2019 | <u>685,547</u> | <u>\$ 22.47</u> | <u>926,784</u> | <u>\$ 23.13</u> | <u>1,612,331</u> | <u>\$ 22.85</u> |

(1) Total share-based awards excludes Outperformance Awards.

(2) All vested share-based awards are included in basic EPS for the periods after each award's vest date. During the nine months ended September 30, 2019, 1,076,025 time-vesting RSUs and 83,938 PRSUs with an estimated fair value of \$30,522 fully vested. During the nine months ended September 30, 2019, vested awards include the acceleration of 295,459 RSUs pursuant to the terms and conditions of the Omnibus Incentive Plan and related award agreements.

Grant-Date Fair Values

The grant-date fair values of the time-vesting RSUs and PRSUs with performance condition vesting criteria are generally based on the closing price of our common stock on the grant date. However, the grant-date fair values for LTIP PRSUs and Outperformance Awards with market condition vesting criteria are based on Monte-Carlo option pricing models. The following table summarizes the significant inputs utilized in these models for awards with market based vesting conditions granted during the nine months ended September 30, 2019:

| | For the Nine Months Ended September 30, 2019 | |
|------------------------------------|--|--------------|
| Expected volatility ⁽¹⁾ | 17.2% | — 17.4% |
| Risk-free rate | 2.25% | — 2.42% |
| Expected holding period | 2.84 | — 2.92 years |

(1) Expected volatility was estimated based on the historical volatility of INVH's realized returns and the applicable index.

Summary of Total Share-Based Compensation Expense

During the three and nine months ended September 30, 2019 and 2018, we recognized share-based compensation expense as follows:

| | For the Three Months Ended September 30, | | For the Nine Months Ended September 30, | |
|-----------------------------|--|-----------------|---|------------------|
| | 2019 | 2018 | 2019 | 2018 |
| General and administrative | \$ 3,818 | \$ 4,901 | \$ 11,533 | \$ 19,229 |
| Property management expense | 807 | 1,167 | 2,314 | 4,353 |
| Total | <u>\$ 4,625</u> | <u>\$ 6,068</u> | <u>\$ 13,847</u> | <u>\$ 23,582</u> |

As of September 30, 2019, there is \$25,845 of unrecognized share-based compensation expense related to non-vested share-based awards which is expected to be recognized over a weighted average period of 2.31 years.

INVITATION HOMES INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
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(unaudited)

Note 11—Fair Value Measurements

The carrying amounts of restricted cash, certain components of other assets, accounts payable and accrued expenses, resident security deposits, and certain components of other liabilities approximate fair value due to the short maturity of these amounts. Our interest rate swap agreements and interest rate cap agreements are the only financial instruments recorded at fair value on a recurring basis within our condensed consolidated financial statements. The fair values of our interest rate caps and swaps, which are classified as Level 2 in the fair value hierarchy, are estimated using market values of instruments with similar attributes and maturities. See Note 7 for the details of the condensed balance sheet classification and the fair values for the interest rate caps and swaps.

The following table displays the carrying values and fair values of financial instruments as of September 30, 2019 and December 31, 2018:

| | | September 30, 2019 | | December 31, 2018 | |
|---|---------|--------------------|--------------|-------------------|--------------|
| | | Carrying Value | Fair Value | Carrying Value | Fair Value |
| Assets carried at historical cost on the condensed consolidated balance sheets: | | | | | |
| Investments in debt securities ⁽¹⁾ | Level 2 | \$ 326,829 | \$ 329,473 | \$ 366,599 | \$ 365,196 |
| Liabilities carried at historical cost on the condensed consolidated balance sheets: | | | | | |
| Mortgage loans ⁽²⁾ | Level 2 | \$ 6,465,325 | \$ 6,517,616 | \$ 7,263,476 | \$ 7,235,685 |
| Secured Term Loan ⁽³⁾ | Level 3 | 403,464 | 424,089 | — | — |
| Term Loan Facility ⁽⁴⁾ | Level 3 | 1,500,000 | 1,501,279 | 1,500,000 | 1,500,773 |
| Convertible Senior Notes ⁽⁵⁾ | Level 3 | 333,070 | 341,194 | 557,301 | 544,249 |

(1) The carrying values of investments in debt securities are shown net of discount.

(2) The carrying values of the mortgage loans are shown net of discount and exclude \$36,451 and \$61,822 of deferred financing costs as of September 30, 2019 and December 31, 2018, respectively.

(3) The carrying value of the Secured Term Loan excludes \$2,540 of deferred financing costs as of September 30, 2019.

(4) The carrying value of the Term Loan Facility excludes \$6,975 and \$9,140 of deferred financing costs as of September 30, 2019 and December 31, 2018, respectively.

(5) The carrying values of the Convertible Senior Notes include unamortized discounts of \$11,930 and \$17,692 as of September 30, 2019 and December 31, 2018, respectively.

The fair values of our investment in debt securities and mortgage loans, which are classified as Level 2 in the fair value hierarchy, are estimated based on market bid prices of comparable instruments at the end of the period. The fair values of our Secured Term Loan, Term Loan Facility, and Revolving Facility, which are classified as Level 3 in the fair value hierarchy, are estimated using a discounted cash flow methodology based on market interest rate data and other market factors available at the end of the period. The fair value of the 2022 Convertible Notes, which is classified as Level 3 in the fair value hierarchy, is estimated by discounting contractual cash flows at the interest rate we estimate the notes would bear if sold in the current market and excludes the value associated with the conversion feature.

INVITATION HOMES INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
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Our assets measured at fair value on a nonrecurring basis are those assets for which we have recorded impairments. The assets for which we have recorded impairments, measured at fair value on a nonrecurring basis, are summarized below:

| | For the Three Months Ended September 30, | | For the Nine Months Ended September 30, | |
|--|---|-----------------|--|------------------|
| | 2019 | 2018 | 2019 | 2018 |
| Investments in single-family residential properties, net held for use (Level 3): | | | | |
| Pre-impairment amount | \$ 885 | \$ 894 | \$ 8,438 | \$ 1,658 |
| Total impairments | (254) | (186) | (2,072) | (362) |
| Fair value | <u>\$ 631</u> | <u>\$ 708</u> | <u>\$ 6,366</u> | <u>\$ 1,296</u> |
| | | | | |
| | For the Three Months Ended September 30, | | For the Nine Months Ended September 30, | |
| | 2019 | 2018 | 2019 | 2018 |
| Investments in single-family residential properties, net held for sale (Level 3): | | | | |
| Pre-impairment amount | \$ 18,723 | \$ 7,318 | \$ 49,837 | \$ 19,726 |
| Total impairments | (3,706) | (1,110) | (9,217) | (3,208) |
| Fair value | <u>\$ 15,017</u> | <u>\$ 6,208</u> | <u>\$ 40,620</u> | <u>\$ 16,518</u> |

For additional information related to our single-family residential properties as of September 30, 2019 and December 31, 2018, refer to Note 3.

Note 12—Earnings per Share

Basic and diluted EPS are calculated as follows:

| (in thousands, except share and per share data) | For the Three Months Ended September 30, | | For the Nine Months Ended September 30, | |
|--|---|--------------------|--|--------------------|
| | 2019 | 2018 | 2019 | 2018 |
| Numerator: | | | | |
| Net income (loss) available to common stockholders — basic and diluted | \$ 33,616 | \$ 824 | \$ 93,165 | \$ (30,822) |
| Denominator: | | | | |
| Weighted average common shares outstanding — basic | 537,771,245 | 520,620,519 | 528,209,033 | 520,267,029 |
| Effect of dilutive securities: | | | | |
| Incremental shares attributed to non-vested share-based awards | 873,643 | 1,140,557 | 951,320 | — |
| Weighted average common shares outstanding — diluted | <u>538,644,888</u> | <u>521,761,076</u> | <u>529,160,353</u> | <u>520,267,029</u> |
| Net income (loss) per common share — basic | <u>\$ 0.06</u> | <u>\$ —</u> | <u>\$ 0.18</u> | <u>\$ (0.06)</u> |
| Net income (loss) per common share — diluted | <u>\$ 0.06</u> | <u>\$ —</u> | <u>\$ 0.18</u> | <u>\$ (0.06)</u> |

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Incremental shares attributed to non-vested share-based awards are excluded from the computation of diluted EPS when they are anti-dilutive. For the three months ended September 30, 2019, there were no incremental shares attributed to non-vested share-based awards. For the nine months ended September 30, 2019, 376 incremental shares attributed to non-vested share-based awards are excluded from the denominator as their inclusion would have been anti-dilutive. For the three months ended September 30, 2018, 140,301 incremental shares attributed to non-vested share-based awards are excluded from the denominator as their inclusion would have been anti-dilutive. For the nine months ended September 30, 2018, 1,170,889 incremental shares attributed to non-vested share-based awards are excluded from the computation of diluted EPS because we had a net loss for the period.

For the three and nine months ended September 30, 2019 and 2018, the vested OP Units have been excluded from the computation of EPS because all income (loss) attributable to the OP Units has been recorded as non-controlling interest and thus excluded from net income (loss) available to common stockholders.

For the nine months ended September 30, 2019, using the “if-converted” method, 8,323,258 potential shares of common stock for the 2019 Convertible Notes for the period prior to conversion are excluded from the computation of diluted EPS as they are anti-dilutive. For the three and nine months ended September 30, 2019, 15,100,443 potential shares of common stock issuable upon the conversion of the 2022 Convertible Notes are also excluded from the computation of diluted EPS. Additionally, no adjustment to the numerator is required for interest expense related to the Convertible Senior Notes for the three and nine months ended September 30, 2019. For the three and nine months ended September 30, 2018, we asserted our intent and ability to fully settle the Convertible Senior Notes in cash and as a result, the Convertible Senior Notes did not impact diluted EPS during that period. See Note 6 for further discussion about the Convertible Senior Notes.

Note 13—Income Tax

We account for income taxes under the asset and liability method. For our taxable REIT subsidiaries (“TRS”), deferred tax assets and liabilities are recognized for the estimated future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis and operating loss and tax credit carry forwards. Deferred tax assets and liabilities are measured using the enacted tax rates in effect for the year in which those temporary differences are expected to be recovered or settled. We provide a valuation allowance, from time to time, for deferred tax assets for which we do not consider realization of such assets to be more likely than not.

As of September 30, 2019 and December 31, 2018, we have not recorded any deferred tax assets and liabilities or unrecognized tax benefits. We do not anticipate a significant change in unrecognized tax benefits within the next 12 months.

We have sold assets that were either subject to Section 337(d) of the Internal Revenue Code of 1986, as amended, or were held by TRSs. These transactions resulted in \$576 of current income tax expense and \$591 of current income tax benefit for the three months ended September 30, 2019 and 2018, respectively, and \$2,181 and \$258 of current income tax expense for the nine months ended September 30, 2019 and 2018, respectively, which has been recorded in gain on sale of property, net of tax in the condensed consolidated statements of operations.

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(dollar amounts in thousands)
(unaudited)

Note 14—Commitments and Contingencies

Leasing Commitments

The following table sets forth our fixed lease payment commitments as a lessee as of September 30, 2019, for the periods below:

| | Operating Leases | Finance Leases |
|------------------------|-----------------------------|---------------------------|
| Remainder of 2019 | \$ 1,147 | \$ 176 |
| 2020 | 4,552 | 621 |
| 2021 | 4,169 | 543 |
| 2022 | 2,713 | 41 |
| 2023 | 1,565 | — |
| Thereafter | 1,835 | — |
| Total lease payments | 15,981 | 1,381 |
| Less: imputed interest | (1,267) | (53) |
| Total lease liability | \$ 14,714 | \$ 1,328 |

As of September 30, 2019, approximately \$9,600 of finance leases for fleet vehicles with a lease term of 50 months have been entered into and are anticipated to commence during the next six months.

The components of lease expense for the three and nine months ended September 30, 2019 are as follows:

| | For the Three Months Ended September 30, 2019 | For the Nine Months Ended September 30, 2019 |
|----------------------------|--|---|
| Operating lease cost: | | |
| Fixed lease cost | \$ 1,140 | \$ 3,037 |
| Variable lease cost | 323 | 1,022 |
| Total operating lease cost | \$ 1,463 | \$ 4,059 |

Future minimum rental revenues under leases existing on our single-family residential properties as of September 30, 2019 are as follows:

| | Lease Payments to be Received |
|-------------------|--|
| Remainder of 2019 | \$ 378,124 |
| 2020 | 690,719 |
| 2021 | 92,627 |
| 2022 | — |
| 2023 | — |
| Thereafter | — |
| Total | \$ 1,161,470 |

Insurance Policies

Pursuant to the terms of our Credit Facility and the mortgage loan agreements (see Note 6), laws and regulations of the jurisdictions in which our properties are located, and general business practices, we are required to procure insurance on our properties. As of September 30, 2019, there are no material contingent liabilities related to uninsured losses with respect to our properties.

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Legal Matters

We are subject to various legal proceedings and claims that arise in the ordinary course of our business. We accrue a liability when we believe that it is both probable that a liability has been incurred and that we can reasonably estimate the amount of the loss. We do not believe that the final outcome of these proceedings or matters will have a material adverse effect on our condensed consolidated financial statements.

Note 15—Subsequent Events

In connection with the preparation of the accompanying condensed consolidated financial statements, we have evaluated events and transactions occurring after September 30, 2019, and determined no events have occurred that would require recognition or disclosure.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with the information appearing elsewhere in this Quarterly Report on Form 10-Q and in our Annual Report on Form 10-K. This discussion and analysis contains forward-looking statements based upon our current expectations that involve risks and uncertainties. Our actual results may differ materially from those anticipated in these forward-looking statements as a result of various factors, including those set forth under Part I. Item 1A. "Risk Factors" in our Annual Report on Form 10-K.

Capitalized terms used without definition have the meaning provided elsewhere in this Quarterly Report on Form 10-Q.

Overview

Invitation Homes is a leading owner and operator of single-family homes for lease, offering residents high-quality homes in sought-after neighborhoods across America. With more than 80,000 homes for lease in 17 markets across the country as of September 30, 2019, Invitation Homes is meeting changing lifestyle demands by providing residents access to updated homes with features they value, such as close proximity to jobs and access to good schools. Our mission statement, "Together with you, we make a house a home," reflects our commitment to high-touch service that continuously enhances residents' living experiences and provides homes where individuals and families can thrive.

We operate in markets with strong demand drivers, high barriers to entry, and high rent growth potential, primarily in the Western United States, Florida, and the Southeast United States. Through disciplined market and asset selection, as well as through the Mergers, we designed our portfolio to capture the operating benefits of local density as well as economies of scale that we believe cannot be readily replicated. Since our founding in 2012, we have built a proven, vertically integrated operating platform that enables us to effectively and efficiently acquire, renovate, lease, maintain, and manage our homes.

We invest in markets that we expect will exhibit lower new supply, stronger job and household formation growth, and superior net operating income ("NOI") growth relative to the broader United States housing and rental market. Within our 17 markets, we target attractive neighborhoods in in-fill locations with multiple demand drivers, such as proximity to major employment centers, desirable schools, and transportation corridors. Our homes average approximately 1,850 square feet with three bedrooms and two bathrooms, appealing to a resident base that we believe is less transitory than the typical multifamily resident. We invest in the upfront renovation of homes in our portfolio in order to address capital needs, reduce ongoing maintenance costs, and drive resident demand. As a result, our portfolio benefits from high occupancy and low turnover rates, and we are well-positioned to drive strong rent growth, attractive margins, and predictable cash flows.

Our Portfolio

The following table provides summary information regarding our total and Same Store portfolios as of and for the three months ended September 30, 2019 as noted below:

| <u>Market</u> | <u>Number of Homes⁽¹⁾</u> | <u>Average Occupancy⁽²⁾</u> | <u>Average Monthly Rent⁽³⁾</u> | <u>Average Monthly Rent PSF⁽³⁾</u> | <u>% of Revenue⁽⁴⁾</u> |
|-----------------------------------|--------------------------------------|--|---|---|-----------------------------------|
| Western United States: | | | | | |
| Southern California | 8,116 | 94.5% | \$2,436 | \$1.44 | 13.4% |
| Northern California | 4,422 | 94.6% | 2,112 | 1.37 | 6.5% |
| Seattle | 3,477 | 93.4% | 2,216 | 1.16 | 5.3% |
| Phoenix | 7,650 | 94.5% | 1,376 | 0.85 | 7.4% |
| Las Vegas | 2,963 | 94.4% | 1,616 | 0.81 | 3.4% |
| Denver | 2,291 | 89.6% | 2,009 | 1.12 | 3.1% |
| Western United States Subtotal | 28,919 | 94.0% | 1,962 | 1.14 | 39.1% |
| Florida: | | | | | |
| South Florida | 8,669 | 93.1% | 2,196 | 1.18 | 12.8% |
| Tampa | 8,172 | 94.0% | 1,676 | 0.90 | 9.5% |
| Orlando | 5,997 | 93.9% | 1,667 | 0.90 | 6.8% |
| Jacksonville | 1,869 | 95.5% | 1,681 | 0.85 | 2.2% |
| Florida Subtotal | 24,707 | 93.8% | 1,856 | 0.99 | 31.3% |
| Southeast United States: | | | | | |
| Atlanta | 12,474 | 94.4% | 1,515 | 0.74 | 12.9% |
| Carolinas | 4,686 | 94.7% | 1,591 | 0.74 | 5.1% |
| Nashville | 797 | 95.8% | 1,879 | 0.88 | 1.1% |
| Southeast United States Subtotal | 17,957 | 94.5% | 1,552 | 0.74 | 19.1% |
| Texas: | | | | | |
| Houston | 2,266 | 91.7% | 1,564 | 0.80 | 2.4% |
| Dallas | 2,270 | 92.1% | 1,795 | 0.85 | 2.7% |
| Texas Subtotal | 4,536 | 91.9% | 1,678 | 0.83 | 5.1% |
| Midwest United States: | | | | | |
| Chicago | 2,962 | 91.0% | 1,988 | 1.22 | 3.9% |
| Minneapolis | 1,151 | 96.3% | 1,892 | 0.96 | 1.5% |
| Midwest United States Subtotal | 4,113 | 92.4% | 1,961 | 1.14 | 5.4% |
| Total / Average | 80,232 | 93.8% | \$1,821 | \$0.98 | 100.0% |
| Same Store Total / Average | 72,001 | 95.9% | \$1,825 | \$0.98 | 91.8% |

(1) As of September 30, 2019.

(2) Represents average occupancy for the three months ended September 30, 2019.

(3) Represents average monthly rent for the three months ended September 30, 2019.

(4) Represents the percentage of rental revenues and other property income generated in each market for the three months ended September 30, 2019.

Factors That Affect Our Results of Operations and Financial Condition

Our results of operations and financial condition are affected by numerous factors, many of which are beyond our control. See Part I. Item 1A. "Risk Factors" in our Annual Report on Form 10-K for more information regarding factors that could materially adversely affect our results of operations and financial condition. Key factors that impact our results of operations and financial condition include market fundamentals, rental rates and occupancy levels, turnover rates and days to re-resident homes, property improvements and maintenance, property acquisitions and renovations, and financing arrangements.

Market Fundamentals: Our results are impacted by housing market fundamentals and supply and demand conditions in our markets, particularly in the Western United States and Florida, which represented 70.4% of our rental revenues and other property income during the three months ended September 30, 2019. In recent periods, our Western United States and Florida markets have experienced favorable demand fundamentals with employment growth, strong household formation rates, and favorable supply fundamentals such as the rate of new supply delivery. We believe these supply and demand fundamentals have driven favorable rental rate growth and home price appreciation for our Western United States and Florida markets in recent periods, and we expect these trends to continue in the near to intermediate term.

Rental Rates and Occupancy Levels: Rental rates and occupancy levels are primary drivers of rental revenues and other property income. Our rental rates and occupancy levels are affected by macroeconomic factors and local and property-level factors, including market conditions, seasonality, resident defaults, and the amount of time it takes to prepare a home for its next resident and re-lease homes when residents vacate. An important driver of rental rate growth is our ability to increase monthly rents from expiring leases, which typically have a term of one to two years.

Turnover Rates and Days to Re-Resident: Other drivers of rental revenues and property operating and maintenance expense include the length of stay of our residents, resident turnover rates, and the number of days a home is unoccupied between residents. Our operating results are also impacted by the amount of time it takes to market and lease a property. The period of time to market and lease a property can vary greatly and is impacted by local demand, our marketing techniques, the size of our available inventory, economic conditions, and economic outlook. Increases in turnover rates and the average number of days to re-resident reduce rental revenues as the homes are not generating income during this period.

Property Improvements and Maintenance: Property improvements and maintenance impact capital expenditures, property operating and maintenance expense, and rental revenues. We actively manage our homes on a total portfolio basis to determine what capital and maintenance needs may be required, and what opportunities we may have to generate additional revenues or expense savings from such expenditures. Due to our size and scale both nationally and locally, we believe we are able to purchase goods and services at favorable prices.

Property Acquisitions and Renovations: Future growth in rental revenues and other property income may be impacted by our ability to identify and acquire homes, our pace of property acquisitions, and the time and cost required to renovate and lease a newly acquired home. Our ability to identify and acquire single-family homes that meet our investment criteria is impacted by home prices in targeted acquisition locations, the inventory of homes available for sale through our acquisition channels, and competition for our target assets. The acquisition of homes involves expenditures in addition to payment of the purchase price, including payments for acquisition fees, property inspections, closing costs, title insurance, transfer taxes, recording fees, broker commissions, property taxes, and HOA fees (when applicable). Additionally, we typically incur costs to renovate a home to prepare it for rental. The scope of renovation work varies, but may include paint, flooring, carpeting, cabinetry, appliances, plumbing hardware, roof replacement, HVAC replacement, and other items required to prepare the home for rental. The time and cost involved in accessing our homes and preparing them for rental can significantly impact our financial performance. The time to renovate a newly acquired property can vary significantly among homes for several reasons, including the property's acquisition channel, the condition of the property, and whether the property was vacant when acquired. Due to our size and scale both nationally and locally, we believe we are able to purchase goods and services at favorable prices.

Financing Arrangements: Financing arrangements directly impact our interest expense, mortgage loans, secured term loan, term loan facility, revolving facility, and convertible debt, as well as our ability to acquire and renovate homes. We have historically utilized indebtedness to fund the acquisition and renovation of new homes. Our current financing arrangements contain financial covenants, and certain financing arrangements contain variable interest rate terms. Interest rates are impacted by market conditions, and the terms of the underlying financing arrangements. See Part I. Item 3. “Quantitative and Qualitative Disclosures about Market Risk” for further discussion regarding interest rate risk. Our future financing arrangements may not have similar terms with respect to amounts, interest rates, financial covenants, and durations.

Components of Revenues and Expenses

The following is a description of the components of our revenues and expenses.

Revenues

Rental Revenues and Other Property Income

Rental revenues, net of any concessions and uncollectible amounts, consist of rents collected under lease agreements related to our single-family homes for lease. We enter into leases directly with our residents, and the leases typically have a term of one to two years.

Other property income is comprised of: (i) resident reimbursements for utilities, HOA fines, and other charge-backs; (ii) rent and non-refundable deposits associated with pets; and (iii) various other fees, including late fees and lease termination fees, among others.

Expenses

Property Operating and Maintenance

Once a property is available for its initial lease, which we refer to as “rent-ready,” we incur ongoing property-related expenses, which consist primarily of property taxes, insurance, HOA fees (when applicable), market-level personnel expenses, utility expenses, repairs and maintenance, leasing costs, marketing expenses, and property administration. Prior to a property being “rent-ready,” certain of these expenses are capitalized as building and improvements. Once a property is “rent-ready,” expenditures for ordinary maintenance and repairs thereafter are expensed as incurred, and we capitalize expenditures that improve or extend the life of a home.

Property Management Expense

Property management expense represents personnel and other costs associated with the oversight and management of our portfolio of homes. All of our homes are managed through our internal property manager.

General and Administrative

General and administrative expense represents personnel costs, professional fees, and other costs associated with our day-to-day activities. General and administrative expense also includes merger and transaction-related expenses that are of a non-recurring nature.

Share-Based Compensation Expense

All share-based compensation expense is recognized in our condensed consolidated statements of operations as components of general and administrative expense and property management expense. We issue share-based awards to align our employees’ interests with those of our investors. We also assumed share-based awards in connection with the Mergers.

Interest Expense

Interest expense includes interest payable on our debt instruments, payments and receipts related to our interest rate swap agreements, related amortization of discounts and deferred financing costs, unrealized gains (losses) on non-designated hedging instruments, and noncash interest expense related to our interest rate swap agreements.

Depreciation and Amortization

We recognize depreciation and amortization expense primarily associated with our homes and other capital expenditures over their expected useful lives.

Impairment and Other

Impairment and other represents provisions for impairment when the carrying amount of our single-family residential properties is not recoverable and casualty losses, net of any insurance recoveries.

Other, net

Other, net includes interest income, third party management fee income, equity in earnings from an unconsolidated joint venture, unrealized gains from an investment in equity securities, and other miscellaneous income and expenses.

Gain on Sale of Property, net of tax

Gain on sale of property, net of tax consists of net gains and losses resulting from sales of our homes.

Results of Operations

Portfolio Information

As of September 30, 2019 and 2018, we owned 80,232 and 82,260 single-family rental homes, respectively, in our total portfolio. During the three months ended September 30, 2019 and 2018, we acquired 578 and 249 homes, respectively, and sold 668 and 413 homes, respectively. During the three months ended September 30, 2019 and 2018, we owned an average of 80,267 and 82,436 single-family rental homes, respectively. During the nine months ended September 30, 2019 and 2018, we acquired 1,526 and 702 homes, respectively, and sold 2,101 and 1,012 homes, respectively. During the nine months ended September 30, 2019 and 2018, we owned an average of 80,461 and 82,481 single-family rental homes, respectively.

We believe presenting information about the portion of our total portfolio that has been fully operational for the entirety of a given reporting period and its prior year comparison period provides investors with meaningful information about the performance of our comparable homes across periods, and about trends in our organic business. To do so, we provide information regarding the performance of our Same Store portfolio.

As of September 30, 2019, our Same Store portfolio consisted of 72,001 single-family rental homes.

Three Months Ended September 30, 2019 Compared to Three Months Ended September 30, 2018

The following table sets forth a comparison of the results of operations for the three months ended September 30, 2019 and 2018:

| (\$ in thousands) | For the Three Months Ended September 30, | | \$ Change | % Change |
|--|---|-----------------|------------------|------------------|
| | 2019 | 2018 | | |
| Rental revenues and other property income | \$ 443,326 | \$ 434,251 | \$ 9,075 | 2.1 % |
| Expenses: | | | | |
| Property operating and maintenance | 175,491 | 170,021 | 5,470 | 3.2 % |
| Property management expense | 15,872 | 16,692 | (820) | (4.9)% |
| General and administrative | 16,405 | 21,152 | (4,747) | (22.4)% |
| Interest expense | 89,067 | 97,564 | (8,497) | (8.7)% |
| Depreciation and amortization | 133,315 | 139,371 | (6,056) | (4.3)% |
| Impairment and other | 4,740 | 3,252 | 1,488 | 45.8 % |
| Total expenses | 434,890 | 448,052 | (13,162) | (2.9)% |
| Other, net | 4,735 | 3,330 | 1,405 | 42.2 % |
| Gain on sale of property, net of tax | 20,812 | 11,512 | 9,300 | 80.8 % |
| Net income | \$ 33,983 | \$ 1,041 | \$ 32,942 | 3,164.5 % |

Rental Revenues and Other Property Income

For the three months ended September 30, 2019 and 2018, total portfolio rental revenues and other property income totaled \$443.3 million and \$434.3 million, respectively, an increase of 2.1%, driven by an increase in average monthly rent per occupied home and an increase in utilities reimbursements, partially offset by a 2,169 home decrease between periods in the average number of homes owned.

Average occupancy for the three months ended September 30, 2019 and 2018 for the total portfolio was 93.8% and 94.3%, respectively. Average monthly rent per occupied home for the total portfolio for the three months ended September 30, 2019 and 2018 was \$1,821 and \$1,745, respectively, a 4.4% increase. For our Same Store portfolio, average occupancy was 95.9% and 95.5% for the three months ended September 30, 2019 and 2018, respectively, and average monthly rent per occupied home for the three months ended September 30, 2019 and 2018 was \$1,825 and \$1,754, respectively, a 4.0% increase.

To monitor prospective changes in average monthly rent per occupied home, we compare the monthly rent from an expiring lease to the monthly rent from the next lease for the same home, in each case, net of any amortized non-service concessions, to calculate net effective rental rate growth. Leases are either renewal leases, where our current resident stays for a subsequent lease term, or new leases, where our previous resident moves out and a new resident signs a lease to occupy the same home.

Renewal lease net effective rental rate growth for the total portfolio averaged 4.7% and 4.8% for the three months ended September 30, 2019 and 2018, respectively, and new lease net effective rental rate growth for the total portfolio averaged 4.4% and 3.3% for the three months ended September 30, 2019 and 2018, respectively. For our Same Store portfolio, renewal lease net effective rental rate growth averaged 4.7% and 4.8% for the three months ended September 30, 2019 and 2018, respectively, and new lease net effective rental rate growth averaged 4.3% and 3.4% for the three months ended September 30, 2019 and 2018, respectively.

The annualized turnover rate for the Same Store portfolio for the three months ended September 30, 2019 and 2018 was 36.0% and 37.6%, respectively. For the Same Store portfolio, an average home remained unoccupied for 40 and 41 days between residents for the three months ended September 30, 2019 and 2018, respectively.

Utilities reimbursements increased as more utilities remained in our name compared to prior year. Additionally, the terms of new leases require residents to reimburse us for those costs. This increase was partially offset by a decrease in the average number of homes owned during the 2019 period.

Expenses

For the three months ended September 30, 2019 and 2018, total expenses were \$434.9 million and \$448.1 million, respectively. Set forth below is a discussion of changes in the individual components of total expenses.

Property operating and maintenance expense increased to \$175.5 million for the three months ended September 30, 2019 from \$170.0 million for the three months ended September 30, 2018, driven by increases related to utilities, repairs and maintenance, property taxes, and HOA assessments. These costs were partially offset by savings created by continued process improvements, lower turnover, property-level synergies from the Mergers, and a decrease in average home count.

Property management expense and general and administrative expense decreased to \$32.3 million for the three months ended September 30, 2019 from \$37.8 million for the three months ended September 30, 2018, primarily due to decreases in share-based compensation expense of \$1.4 million and merger and transaction-related expenses of \$3.3 million.

Interest expense was \$89.1 million and \$97.6 million for the three months ended September 30, 2019 and 2018, respectively. The decrease in interest expense was primarily due to various prepayments on, and refinancings of, the mortgage loans and settlement of the 2019 Convertible Notes, which resulted in a decrease in the average debt balance outstanding during the three months ended September 30, 2019 as compared to the three months ended September 30, 2018. This decrease was partially offset by an increase in the average one month London Interbank Offered Rate ("LIBOR") rate of 7 bps from 2.11% during the three months ended September 30, 2018 to 2.18% during the three months ended September 30, 2019.

Depreciation and amortization expense decreased to \$133.3 million for the three months ended September 30, 2019 from \$139.4 million for the three months ended September 30, 2018, primarily due to \$4.6 million of amortization of in-place leases during the three months ended September 30, 2018 that were fully amortized during 2018. Additionally, the average number of homes owned during the three months ended September 30, 2019 decreased as compared to the three months ended September 30, 2018.

Impairment and other expenses were \$4.7 million and \$3.3 million for the three months ended September 30, 2019 and 2018, respectively. During the three months ended September 30, 2019, impairment and other expenses were primarily comprised of impairment losses of \$4.0 million on our single-family residential properties and casualty losses of \$0.7 million. During the three months ended September 30, 2018, impairment and other expenses were primarily comprised of impairment losses of \$1.3 million on our single-family residential properties and casualty losses of \$2.0 million.

Other, net

Other, net increased to \$4.7 million for the three months ended September 30, 2019 from \$3.3 million for the three months ended September 30, 2018, due to changes in the components of our miscellaneous income and expenses between periods.

Gain on Sale of Property, net of tax

Gain on sale of property, net of tax was \$20.8 million and \$11.5 million for the three months ended September 30, 2019 and 2018, respectively. The primary driver of the difference was an increase in the number of homes sold during the three months ended September 30, 2019 as compared to the three months ended September 30, 2018. For the three months ended September 30, 2019 and 2018, the number of homes sold was 668 and 413, respectively.

Results of Operations

Nine Months Ended September 30, 2019 Compared to Nine Months Ended September 30, 2018

The following table sets forth a comparison of the results of operations for the nine months ended September 30, 2019 and 2018:

| (\$ in thousands) | For the Nine Months Ended September 30, | | \$ Change | % Change |
|--|--|--------------------|-------------------|----------------|
| | 2019 | 2018 | | |
| Rental revenues and other property income | \$ 1,320,408 | \$ 1,290,346 | \$ 30,062 | 2.3 % |
| Expenses: | | | | |
| Property operating and maintenance | 502,411 | 496,211 | 6,200 | 1.2 % |
| Property management expense | 47,053 | 48,204 | (1,151) | (2.4)% |
| General and administrative | 58,899 | 73,424 | (14,525) | (19.8)% |
| Interest expense | 278,756 | 287,089 | (8,333) | (2.9)% |
| Depreciation and amortization | 399,955 | 430,321 | (30,366) | (7.1)% |
| Impairment and other | 11,803 | 13,476 | (1,673) | (12.4)% |
| Total expenses | <u>1,298,877</u> | <u>1,348,725</u> | <u>(49,848)</u> | <u>(3.7)%</u> |
| Other, net | 8,470 | 6,697 | 1,773 | 26.5 % |
| Gain on sale of property, net of tax | 64,556 | 20,955 | 43,601 | 208.1 % |
| Net income (loss) | <u>\$ 94,557</u> | <u>\$ (30,727)</u> | <u>\$ 125,284</u> | <u>407.7 %</u> |

Rental Revenues and Other Property Income

For the nine months ended September 30, 2019 and 2018, total portfolio rental revenues and other property income totaled \$1,320.4 million and \$1,290.3 million, respectively, an increase of 2.3%, driven by an increase in average monthly rent per occupied home and an increase in utilities reimbursements, partially offset by a 2,020 home decrease between periods in the average number of homes owned.

Average occupancy for the nine months ended September 30, 2019 and 2018 for the total portfolio was 94.4% and 94.6%, respectively. Average monthly rent per occupied home for the total portfolio for the nine months ended September 30, 2019 and 2018 was \$1,801 and \$1,725, respectively, a 4.4% increase. For our Same Store portfolio, average occupancy was 96.3% and 95.8% for the nine months ended September 30, 2019 and 2018, respectively, and average monthly rent per occupied home for the nine months ended September 30, 2019 and 2018 was \$1,804 and \$1,733, respectively, a 4.1% increase.

To monitor prospective changes in average monthly rent per occupied home, we compare the monthly rent from an expiring lease to the monthly rent from the next lease for the same home, in each case, net of any amortized non-service concessions, to calculate net effective rental rate growth. Leases are either renewal leases, where our current resident stays for a subsequent lease term, or new leases, where our previous resident moves out and a new resident signs a lease to occupy the same home.

Renewal lease net effective rental rate growth for the total portfolio averaged 5.1% and 4.8% for the nine months ended September 30, 2019 and 2018, respectively, and new lease net effective rental rate growth for the total portfolio averaged 4.5% and 3.6% for the nine months ended September 30, 2019 and 2018, respectively. For our Same Store portfolio, renewal lease net effective rental rate growth averaged 5.1% and 4.8% for the nine months ended September 30, 2019 and 2018, respectively, and new lease net effective rental rate growth averaged 4.4% and 3.6% for the nine months ended September 30, 2019 and 2018, respectively.

The annualized turnover rate for the Same Store portfolio for the nine months ended September 30, 2019 and 2018 was 31.6% and 35.4%, respectively. For the Same Store portfolio, an average home remained unoccupied for 45 days between residents for each of the nine months ended September 30, 2019 and 2018.

Utilities reimbursements increased as more utilities remained in our name compared to prior year. Additionally, the terms of new leases require residents to reimburse us for those costs. This increase was partially offset by a decrease in the average number of homes owned during the 2019 period.

Expenses

For the nine months ended September 30, 2019 and 2018, total expenses were \$1,298.9 million and \$1,348.7 million, respectively. Set forth below is a discussion of changes in the individual components of total expenses.

Property operating and maintenance expense increased to \$502.4 million for the nine months ended September 30, 2019 from \$496.2 million for the nine months ended September 30, 2018, driven by increases related to utilities, property taxes, HOA assessments, and insurance premiums, partially offset by decreases in controllable expenses created by continued process improvements, lower turnover, and property-level synergies from the Mergers, and a decrease in average home count.

Property management expense and general and administrative expense decreased to \$106.0 million for the nine months ended September 30, 2019 from \$121.6 million for the nine months ended September 30, 2018, primarily due to decreases in share-based compensation expense of \$9.7 million and a decrease in merger and transaction-related expenses of \$7.6 million.

Interest expense was \$278.8 million and \$287.1 million for the nine months ended September 30, 2019 and 2018, respectively. The decrease in interest expense was primarily due to a decrease in the average debt balance outstanding during the nine months ended September 30, 2019 as compared to the nine months ended September 30, 2018, partially offset by an increase in the average one month LIBOR rate of 46 bps from 1.91% during the nine months ended September 30, 2018 to 2.37% during the nine months ended September 30, 2019.

Depreciation and amortization expense decreased to \$400.0 million for the nine months ended September 30, 2019 from \$430.3 million for the nine months ended September 30, 2018, primarily due to \$37.5 million of amortization of in-place leases during the nine months ended September 30, 2018 that were fully amortized during 2018. Additionally, the average number of homes owned during the nine months ended September 30, 2019 decreased as compared to the nine months ended September 30, 2018.

Impairment and other expenses were \$11.8 million and \$13.5 million for the nine months ended September 30, 2019 and 2018, respectively. During the nine months ended September 30, 2019, impairment and other expenses were comprised of impairment losses of \$11.3 million on our single-family residential properties and casualty losses of \$0.5 million. During the nine months ended September 30, 2018, impairment and other expenses were comprised of impairment losses of \$3.6 million on our single-family residential properties and casualty losses of \$9.9 million, including losses and damages related to Hurricanes Irma and Harvey of \$5.4 million.

Other, net

Other, net increased to \$8.5 million for the nine months ended September 30, 2019 from \$6.7 million for the nine months ended September 30, 2018, due to changes in the components of our miscellaneous income and expenses between periods.

Gain on Sale of Property, net of tax

Gain on sale of property, net of tax was \$64.6 million and \$21.0 million for the nine months ended September 30, 2019 and 2018, respectively. The primary drivers of the difference were an increase in the number of homes sold and an increase in the average gain per home during the nine months ended September 30, 2019 as compared to the nine months ended September 30, 2018. For the nine months ended September 30, 2019 and 2018, the number of homes sold was 2,101 and 1,012, respectively.

Liquidity and Capital Resources

Our liquidity and capital resources as of September 30, 2019 and December 31, 2018 includes unrestricted cash and cash equivalents of \$81.5 million and \$144.9 million, respectively, a 43.7% decrease. We use excess cash flows for the repayment of outstanding indebtedness and strive to minimize the level of cash held for working capital requirements. Additionally, our \$1,000.0 million revolving credit facility (the "Revolving Facility") remains undrawn as of September 30, 2019.

On August 22, 2019, we entered into distribution agreements with a syndicate of banks (the "Agents"), pursuant to which we may sell, from time to time, up to an aggregate sales price of \$800.0 million of our common stock through the Agents (the "ATM Equity Program"). The ATM Equity Program was established in order to use the net proceeds from sales under the program for general corporate purposes, which may include, without limitation, working capital, repayment of indebtedness, acquisitions and renovations of single-family properties, and for related activities in accordance with our business strategy. During the three months ended September 30, 2019, we sold 671,020 shares of our common stock under our ATM Equity Program, generating net proceeds of approximately \$17.7 million after giving effect to Agent commissions and other costs totaling \$1.1 million. As of September 30, 2019, \$781.2 million remains available for future offerings under the ATM Equity Program.

Liquidity is a measure of our ability to meet potential cash requirements, maintain our assets, fund our operations, make distributions and dividend payments to our stockholders, and meet other general requirements of our business. Our liquidity, to a certain extent, is subject to general economic, financial, competitive, and other factors beyond our control. Our near-term liquidity requirements consist primarily of: (i) renovating newly-acquired homes; (ii) funding HOA fees (as applicable), property taxes, insurance premiums, and the ongoing maintenance of our homes; (iii) interest expense; and (iv) payment of dividends to our equity investors. Our long-term liquidity requirements consist primarily of funds necessary to pay for the acquisition of, and non-recurring capital expenditures for, our homes and principal payments on our indebtedness.

We intend to satisfy our long-term liquidity needs through cash provided by operations, long-term secured and unsecured borrowings, the issuance of debt and equity securities, and property dispositions. We believe our rental income, net of total expenses, will generally provide cash flow sufficient to fund operations and dividend payments on a near-term basis. Our real estate assets are illiquid in nature. A timely liquidation of assets may not be a viable source of short-term liquidity should a cash flow shortfall arise, and we may need to source liquidity from other financing alternatives, such as the Revolving Facility which had an undrawn balance of \$1,000.0 million as of September 30, 2019.

As a REIT, we are required to distribute to our stockholders at least 90% of our taxable income, excluding net capital gain, on an annual basis. Therefore, as a general matter, it is unlikely that we will be able to retain substantial cash balances from our annual taxable income that could be used to meet our liquidity needs. Instead, we will need to meet these needs from external sources of capital and amounts, if any, by which our cash flow generated from operations exceeds taxable income.

The following describes the key terms of our current indebtedness.

Mortgage Loans

Our securitization transactions (the "Securitizations" or the "mortgage loans") are collateralized by certain homes owned by wholly owned subsidiaries of INVH LP that were formed to facilitate certain of our financing arrangements (the "Borrower Entities"). We utilize the proceeds from our securitizations to fund: (i) repayments of then-outstanding indebtedness; (ii) initial deposits into Securitization reserve accounts; (iii) closing costs in connection with the mortgage loans; (iv) general costs associated with our operations; and (v) distributions and dividends.

The following table sets forth a summary of our mortgage loan indebtedness as of September 30, 2019 and December 31, 2018:

| (\$ in thousands) | Maturity Date ⁽¹⁾ | Maturity Date if Fully Extended ⁽²⁾ | Interest Rate ⁽³⁾ | Range of Spreads ⁽⁴⁾ | Outstanding Principal Balance ⁽⁵⁾ | |
|-------------------------------------|------------------------------|--|------------------------------|---------------------------------|--|-------------------|
| | | | | | September 30, 2019 | December 31, 2018 |
| CSH 2016-2 | June 7, 2019 | N/A | —% | N/A | \$ — | \$ 442,614 |
| IH 2017-1 ⁽⁶⁾ | June 9, 2027 | June 9, 2027 | 4.23% | N/A | 995,660 | 995,826 |
| SWH 2017-1 ⁽⁷⁾ | October 9, 2020 | January 9, 2023 | 3.58% | 102-347 bps | 753,940 | 764,685 |
| IH 2017-2 ⁽⁷⁾⁽⁸⁾ | December 9, 2019 | December 9, 2024 | 3.25% | 91-231 bps | 680,384 | 856,238 |
| IH 2018-1 ⁽⁷⁾ | March 9, 2020 | March 9, 2025 | 3.13% | 76-206 bps | 803,151 | 911,827 |
| IH 2018-2 ⁽⁷⁾ | June 9, 2020 | June 9, 2025 | 3.42% | 95-230 bps | 1,014,042 | 1,035,749 |
| IH 2018-3 ⁽⁷⁾ | July 9, 2020 | July 9, 2025 | 3.45% | 105-230 bps | 1,275,237 | 1,296,959 |
| IH 2018-4 ⁽⁷⁾ | January 9, 2021 | January 9, 2026 | 3.44% | 115-225 bps | 942,911 | 959,578 |
| Total Securitizations | | | | | 6,465,325 | 7,263,476 |
| Less: deferred financing costs, net | | | | | (36,451) | (61,822) |
| Total | | | | | \$ 6,428,874 | \$ 7,201,654 |

- (1) Maturity date represents repayment date for mortgage loans which have been repaid in full prior to September 30, 2019. For all other mortgage loans, the maturity dates above reflect all extensions that have been exercised.
- (2) Represents the maturity date if we exercise each of the remaining one year extension options available, which are subject to certain conditions being met.
- (3) Except for IH 2017-1, interest rates are based on a weighted average spread over LIBOR, plus applicable servicing fees; as of September 30, 2019, LIBOR was 2.02%. Our IH 2017-1 mortgage loan bears interest at a fixed rate of 4.23% per annum, equal to the market determined pass-through rate payable on the certificates including applicable servicing fees.
- (4) Range of spreads is based on outstanding principal balances as of September 30, 2019.
- (5) Outstanding principal balance is net of discounts and does not include deferred financing costs, net.
- (6) Net of unamortized discount of \$2.7 million and \$3.0 million as of September 30, 2019 and December 31, 2018, respectively.
- (7) The initial maturity term of each of these mortgage loans is two years, individually subject to three to five, one year extension options at the Borrower Entity's discretion (provided that there is no continuing event of default under the mortgage loan agreement and the Borrower Entity obtains and delivers a replacement interest rate cap agreement from an approved counterparty within the required timeframe to the lender). Our SWH 2017-1 mortgage loan has exercised the first extension option. The maturity dates above reflect all extensions that have been exercised.
- (8) On September 6, 2019, we submitted a notification to request an extension of the maturity of the IH 2017-2 mortgage loan from December 9, 2019 to December 9, 2020 upon approval.

Securitization Transactions

For each Securitization transaction, the Borrower Entity executed a loan agreement with a third party lender. Except for IH 2017-1, each outstanding mortgage loan originally consisted of six floating rate components. The two year initial terms are individually subject to three to five, one year extension options at the Borrower Entity's discretion. Such extensions are available provided there is no continuing event of default under the respective mortgage loan agreement and the Borrower Entity obtains and delivers a replacement interest rate cap agreement from an approved counterparty within the required timeframe to the lender. IH 2017-1 is a 10 year, fixed rate mortgage loan comprised of two components. Certificates issued by the trust in connection with Component A of IH 2017-1 benefit from the Federal National Mortgage Association's guaranty of timely payment of principal and interest.

Each mortgage loan is secured by a pledge of the equity in the assets of the respective Borrower Entities, as well as first-priority mortgages on the underlying properties and a grant of security interests in all of the related personal property. As of September 30, 2019 and December 31, 2018, a total of 37,209 and 41,644 homes, respectively, are pledged pursuant to the mortgage loans. We are obligated to make monthly payments of interest for each mortgage loan.

Transactions with Trusts

Concurrent with the execution of each mortgage loan agreement, the respective third party lender sold each loan it originated to individual depositor entities (the "Depositor Entities") who subsequently transferred each loan to Securitization-specific trust entities (the "Trusts"). The Depositor Entities for our Securitizations currently outstanding are wholly owned subsidiaries.

As consideration for the transfer of each loan to the Trusts, the Trusts issued classes of certificates which mirror the components of the individual loans (collectively, the "Certificates") to the Depositor Entities, except that Class R certificates do not have related loan components as they represent residual interests in the Trusts. The Certificates represent the entire beneficial interest in the Trusts. Following receipt of the Certificates, the Depositor Entities sold the Certificates to investors and used the proceeds as consideration for the loans sold to the Depositor Entities by the lenders. These transactions had no effect on our condensed consolidated financial statements other than with respect to Certificates we retained in connection with Securitizations or purchased at a later date.

The Trusts are structured as pass-through entities that receive interest payments from the Securitizations and distribute those payments to the holders of the Certificates. The assets held by the Trusts are restricted and can only be used to fulfill the obligations of those entities. The obligations of the Trusts do not have any recourse to the general credit of any entities in these condensed consolidated financial statements. We have evaluated our interests in certain certificates of the Trusts held by us (discussed below) and determined that they do not create a more than insignificant variable interest in the Trusts. Additionally, the retained certificates do not provide us with any ability to direct the activities that could impact the Trusts' economic performance. Therefore, we do not consolidate the Trusts.

Retained Certificates

Beginning in April 2014, the Trusts made Certificates available for sale to both domestic and foreign investors. With the introduction of foreign investment, sponsors of the mortgage loans are required to retain a portion of the risk that represents a material net economic interest in each loan. These requirements were further refined in December 2016 pursuant to Regulation RR (the "Risk Retention Rules") under the Securities Exchange Act of 1934, as amended. As such, loan sponsors are now required to retain a portion of the credit risk that represents not less than 5% of the aggregate fair value of the loan as of the closing date.

To fulfill these requirements, Class G certificates for CSH 2016-2 were issued in an amount equal to 5% of the original principal amount of the loans. Per the terms of the CSH 2016-2 mortgage loan agreement, the Class G certificates were restricted certificates that were made available exclusively to the sponsor. We retained these Class G certificates during the time the related Securitization was outstanding, and they were principal only, bearing a stated interest rate of 0.0005%.

For IH 2017-1, the Class B certificates are restricted certificates that were made available exclusively to INVH LP in order to comply with the Risk Retention Rules. The Class B certificates bear a stated annual interest rate of 4.23%, including applicable servicing fees.

For SWH 2017-1, IH 2017-2, IH 2018-1, IH 2018-2, IH 2018-3, and IH 2018-4, we retain 5% of each class of certificate to meet the Risk Retention Rules. These retained certificates accrue interest at a floating rate of LIBOR plus a spread ranging from 0.76% to 3.47%.

The retained certificates total \$326.8 million and \$366.6 million as of September 30, 2019 and December 31, 2018, respectively, and are classified as held to maturity investments and recorded in other assets, net on the condensed consolidated balance sheets.

Loan Covenants

The general terms that apply to all of the mortgage loans require each Borrower Entity to maintain compliance with certain affirmative and negative covenants. Affirmative covenants include each Borrower Entity's, and certain of their respective affiliates', compliance with (i) licensing, permitting and legal requirements specified in the mortgage loan agreements, (ii) organizational requirements of the jurisdictions in which they are organized, (iii) federal and state tax laws, and (iv) books and records requirements specified in the respective mortgage loan agreements. Negative covenants include each Borrower Entity's, and certain of their affiliates', compliance with limitations surrounding (i) the amount of each Borrower Entity's indebtedness and the nature of their investments, (ii) the execution of transactions with affiliates, (iii) the Manager, (iv) the nature of each Borrower Entity's business activities, and (v) the required maintenance of specified cash reserves. As of September 30, 2019, and through the date our condensed consolidated financial statements were issued, we believe each Borrower Entity is in compliance with all affirmative and negative covenants.

Prepayments

For the mortgage loans, prepayments of amounts owed by us are generally not permitted under the terms of the respective mortgage loan agreements unless such prepayments are made pursuant to the voluntary election or mandatory provisions specified in such agreements. The specified mandatory provisions become effective to the extent that a property becomes characterized as a disqualified property, a property is sold, and/or upon the occurrence of a condemnation or casualty event associated with a property. To the extent either a voluntary election is made, or a mandatory prepayment condition exists, in addition to paying all interest and principal, we must also pay certain breakage costs as determined by the loan servicer and a spread maintenance premium if prepayment occurs before the month following the one or two year anniversary of the closing dates of each of the mortgage loans except for IH 2017-1. For IH 2017-1, prepayments on or before December 2026 will require a yield maintenance premium. For the nine months ended September 30, 2019 and 2018, we made voluntary and mandatory prepayments of \$798.4 million and \$3,416.3 million, respectively, under the terms of the mortgage loan agreements. During the nine months ended September 30, 2019, prepayments included the full repayment of the CSH 2016-2 mortgage loan. During the nine months ended September 30, 2018, prepayments included full repayment of the CAH 2014-1, CAH 2014-2, IH 2015-1, IH 2015-2, and IH 2015-3 mortgage loans.

Secured Term Loan

On June 7, 2019, 2019-1 IH Borrower LP, a consolidated subsidiary ("2019-1 IH Borrower" and one of our Borrower Entities), entered into a 12 year loan agreement with a life insurance company (the "Secured Term Loan"). The Secured Term Loan bears interest at a fixed rate of 3.59%, including applicable servicing fees, for the first 11 years and bears interest at a floating rate based on a spread of 147 bps, including applicable servicing fees, over one month LIBOR (subject to certain adjustments as outlined in the loan agreement) for the twelfth year. The Secured Term Loan is secured by first priority mortgages on a portfolio of single-family rental properties as well as a first priority pledge of the equity interests of 2019-1 IH Borrower. We utilized the proceeds from the Secured Term Loan to fund: (i) repayments of then-outstanding indebtedness; (ii) initial deposits into the Secured Term Loan's reserve accounts; (iii) transaction costs related to the closing of the Secured Term Loan; and (iv) general corporate purposes.

The following table sets forth a summary of our Secured Term Loan indebtedness as of September 30, 2019 and December 31, 2018:

| (\$ in thousands) | Maturity Date | Interest Rate ⁽¹⁾ | September 30, 2019 | December 31, 2018 |
|-------------------------------|------------------|---------------------------------|-----------------------|----------------------|
| Secured Term Loan | June 9, 2031 | 3.59% | \$ 403,464 | \$ — |
| Deferred financing costs, net | | | (2,540) | — |
| Secured Term Loan, net | | | <u>\$ 400,924</u> | <u>\$ —</u> |

- (1) The Secured Term Loan bears interest at a fixed rate of 3.59% per annum including applicable servicing fees for the first 11 years and bears interest at a floating rate based on a spread of 147 bps, including applicable servicing fees, over one month LIBOR (subject to certain adjustments as outlined in the loan agreement) for the twelfth year. Interest payments are made monthly.

Collateral

As of September 30, 2019, a total of 3,326 homes are included in the Secured Term Loan's collateral pool. 2019-1 IH Borrower has the right, subject to certain requirements and limitations outlined in the loan agreement, to substitute properties representing up to 20% of the collateral pool annually, and to substitute properties representing up to 100% of the collateral pool over the life of the Secured Term Loan. In addition, four times after the first anniversary of the closing date, 2019-1 IH Borrower has the right, subject to certain requirements and limitations outlined in the loan agreement, to execute a special release of collateral representing up to 15% of the then-outstanding principal balance of the Secured Term Loan in order to bring the loan-to-value ratio back in line with the Secured Term Loan's loan-to-value ratio as of the closing date. Any such special release of collateral would not change the then-outstanding principal balance of the Secured Term Loan, but rather would reduce the number of single-family rental homes included in the collateral pool.

Loan Covenants

The Secured Term Loan requires 2019-1 IH Borrower to maintain compliance with certain affirmative and negative covenants. Affirmative covenants include 2019-1 IH Borrower's, and certain of its affiliates', compliance with (i) licensing, permitting and legal requirements specified in the mortgage loan agreements, (ii) organizational requirements of the jurisdictions in which they are organized, (iii) federal and state tax laws, and (iv) books and records requirements specified in the respective mortgage loan agreements. Negative covenants include 2019-1 IH Borrower's, and certain of its affiliates', compliance with limitations surrounding (i) the amount of 2019-1 IH Borrower's indebtedness and the nature of its investments, (ii) the execution of transactions with affiliates, (iii) the Manager, (iv) the nature of 2019-1 IH Borrower's business activities, and (v) the required maintenance of specified cash reserves. As of September 30, 2019, and through the date our condensed consolidated financial statements were issued, we believe 2019-1 IH Borrower is in compliance with all affirmative and negative covenants.

Prepayments

Prepayments of the Secured Term Loan are generally not permitted unless such prepayments are made pursuant to the voluntary election or mandatory provisions specified in the loan agreement. The specified mandatory provisions become effective to the extent that a property becomes characterized as a disqualified property, a property is sold, and/or upon the occurrence of a condemnation or casualty event associated with a property. To the extent either a voluntary election is made, or a mandatory prepayment condition exists, in addition to paying all interest and principal, we must also pay certain breakage costs as determined by the loan servicer and a yield maintenance premium if prepayment occurs before June 9, 2030. As of September 30, 2019, no such prepayments have been made.

Term Loan Facility and Revolving Facility

On February 6, 2017, we entered into a credit facility (the “Credit Facility”), which was amended on December 18, 2017 to include entities and homes acquired in the Mergers. The Credit Facility provides \$2,500.0 million of borrowing capacity and consists of the \$1,000.0 million Revolving Facility, which will mature on February 6, 2021, with a one year extension option, and a \$1,500.0 million term loan facility (the “Term Loan Facility”), which will mature on February 6, 2022. The Revolving Facility also includes borrowing capacity available for letters of credit and for short-term borrowings referred to as swing line borrowings, in each case subject to certain sublimits. The Credit Facility provides us with the option to enter into additional incremental credit facilities (including an uncommitted incremental facility that provides us with the option to increase the size of the Revolving Facility and/or the Term Loan Facility by an aggregate amount of up to \$1,500.0 million), subject to certain limitations. Proceeds from the Term Loan Facility were used to repay then-outstanding indebtedness and for general corporate purposes. Proceeds from the Revolving Facility are used for general corporate purposes.

The following table sets forth a summary of the outstanding principal amounts under the Credit Facility as of September 30, 2019 and December 31, 2018:

| (\$ in thousands) | Maturity Date | Interest Rate ⁽¹⁾ | September 30, 2019 | December 31, 2018 |
|-------------------------------|------------------|------------------------------|--------------------|-------------------|
| Term Loan Facility | February 6, 2022 | 3.72% | \$ 1,500,000 | \$ 1,500,000 |
| Deferred financing costs, net | | | (6,975) | (9,140) |
| Term Loan Facility, net | | | \$ 1,493,025 | \$ 1,490,860 |
| Revolving Facility | February 6, 2021 | 3.77% | \$ — | \$ — |

(1) Interest rates for the Term Loan Facility and the Revolving Facility are based on LIBOR plus an applicable margin. As of September 30, 2019, the applicable margins were 1.70% and 1.75%, respectively, and LIBOR was 2.02%.

Interest Rate and Fees

Borrowings under the Credit Facility bear interest, at our option, at a rate equal to a margin over either (a) a LIBOR rate determined by reference to the Bloomberg LIBOR rate (or comparable or successor rate) for the interest period relevant to such borrowing, or (b) a base rate determined by reference to the highest of (1) the administrative agent’s prime lending rate, (2) the federal funds effective rate plus 0.50%, and (3) the LIBOR rate that would be payable on such day for a LIBOR rate loan with a one month interest period plus 1.00%. The margin is based on a total leverage based grid. The margin for the Revolving Facility ranges from 0.75% to 1.30% in the case of base rate loans, and 1.75% to 2.30% in the case of LIBOR rate loans. The margin for the Term Loan Facility ranges from 0.70% to 1.30% in the case of base rate loans, and 1.70% to 2.30% in the case of LIBOR rate loans. In addition, the Credit Facility provides that, upon receiving an investment grade rating on its non-credit enhanced, senior unsecured long term debt of BBB- or better from Standard & Poor’s Rating Services, a division of The McGraw-Hill Companies, Inc., or Baa3 or better from Moody’s Investors Service, Inc. (an “Investment Grade Rating Event”), we may elect to convert to a credit rating based pricing grid.

In addition to paying interest on outstanding principal under the Credit Facility, we are required to pay a facility fee to the lenders under the Revolving Facility in respect of the unused commitments thereunder. The facility fee rate is based on the daily unused amount of the Revolving Facility and is either 0.35% or 0.20% per annum based on the unused facility amount. Upon converting to a credit rating pricing based grid, the unused facility fee will no longer apply and we will be required to pay a facility fee ranging from 0.125% to 0.300%. We are also required to pay customary letter of credit fees.

Prepayments and Amortization

No principal reductions are required under the Credit Facility. We are permitted to voluntarily repay amounts outstanding under the Term Loan Facility at any time without premium or penalty, subject to certain minimum amounts and the payment of customary “breakage” costs with respect to LIBOR loans. Once repaid, no further borrowings will be permitted under the Term Loan Facility.

Loan Covenants

The Credit Facility contains certain customary affirmative and negative covenants and events of default. Such covenants will, among other things, restrict, subject to certain exceptions, our ability and that of the Subsidiary Guarantors (as defined below) and their respective subsidiaries to (i) engage in certain mergers, consolidations or liquidations, (ii) sell, lease or transfer all or substantially all of their respective assets, (iii) engage in certain transactions with affiliates, (iv) make changes to our fiscal year, (v) make changes in the nature of our business and our subsidiaries, and (vi) incur additional indebtedness that is secured on a pari passu basis with the Credit Facility.

The Credit Facility also requires us, on a consolidated basis with our subsidiaries, to maintain a (i) maximum total leverage ratio, (ii) maximum secured leverage ratio, (iii) maximum unencumbered leverage ratio, (iv) minimum fixed charge coverage ratio, (v) minimum unencumbered fixed charge coverage ratio, and (vi) minimum tangible net worth. If an event of default occurs, the lenders under the Credit Facility are entitled to take various actions, including the acceleration of amounts due under the Credit Facility and all actions permitted to be taken by a secured creditor. As of September 30, 2019, and through the date our condensed consolidated financial statements were issued, we believe we were in compliance with all affirmative and negative covenants.

Guarantees and Security

The obligations under the Credit Facility are guaranteed on a joint and several basis by each of our direct and indirect domestic wholly owned subsidiaries that own, directly or indirectly, unencumbered assets (the "Subsidiary Guarantors"), subject to certain exceptions. The guarantee provided by any Subsidiary Guarantor will be automatically released upon the occurrence of certain events, including if it no longer has a direct or indirect interest in an unencumbered asset or as a result of certain non-recourse refinancing transactions pursuant to which such Subsidiary Guarantor becomes contractually prohibited from providing its guaranty of the Credit Facility. In addition, INVH may be required to provide a guarantee of the Credit Facility under certain circumstances, including if INVH does not maintain its qualification as a REIT.

The Credit Facility is collateralized by first priority or equivalent security interests in all the capital stock of, or other equity interests in, any Subsidiary Guarantor held by us and each of the Subsidiary Guarantors. The security interests granted under the Credit Facility will be automatically released upon the occurrence of certain events, including upon an Investment Grade Rating Event or if the total net leverage ratio is less than or equal to 8.00:1.00 for four consecutive fiscal quarters.

Convertible Senior Notes

In connection with the Mergers, we assumed SWH's convertible senior notes. In July 2014, SWH issued \$230.0 million in aggregate principal amount of 3.00% convertible senior notes due 2019 (the "2019 Convertible Notes"). Interest on the 2019 Convertible Notes was payable semiannually in arrears on January 1st and July 1st of each year. On December 28, 2018, we notified note holders of our intent to settle conversions of the 2019 Convertible Notes in shares of common stock. The notes matured on July 1, 2019, and we settled substantially all of the outstanding balance of the 2019 Convertible Notes through the issuance of 12,553,864 shares of our common stock.

In January 2017, SWH issued \$345.0 million in aggregate principal amount of 3.50% convertible senior notes due 2022 (the "2022 Convertible Notes" and together with the 2019 Convertible Notes, the "Convertible Senior Notes"). Interest on the 2022 Convertible Notes is payable semiannually in arrears on January 15th and July 15th of each year. The 2022 Convertible Notes will mature on January 15, 2022.

The following table summarizes the terms of the Convertible Senior Notes outstanding as of September 30, 2019 and December 31, 2018:

| (\$ in thousands) | Coupon Rate | Effective Rate ⁽¹⁾ | Conversion Rate ⁽²⁾ | Maturity Date | Remaining Amortization Period | Principal Amount | |
|---------------------------------------|-------------|-------------------------------|--------------------------------|------------------|-------------------------------|--------------------|-------------------|
| | | | | | | September 30, 2019 | December 31, 2018 |
| 2019 Convertible Notes | —% | —% | N/A | July 1, 2019 | N/A | \$ — | \$ 229,993 |
| 2022 Convertible Notes | 3.50% | 5.12% | 43.7694 | January 15, 2022 | 2.29 years | 345,000 | 345,000 |
| Total | | | | | | 345,000 | 574,993 |
| Net unamortized fair value adjustment | | | | | | (11,930) | (17,692) |
| Total | | | | | | \$ 333,070 | \$ 557,301 |

- (1) Effective rate includes the effect of the adjustment to the fair value of the debt as of the Merger Date, the value of which reduced the initial liability recorded to \$324.3 million for the 2022 Convertible Notes. For the 2019 Convertible Notes, the effective interest rate was 4.92%. This rate included the effect of the adjustment to the fair value of the debt as of the Merger Date and reduced the initial liability recorded to \$223.2 million.
- (2) The conversion rate as of September 30, 2019 represents the number of shares of common stock issuable per \$1,000 principal amount (actual \$) of the 2022 Convertible Notes converted on such date, as adjusted in accordance with the indenture as a result of cash dividend payments and the effects of the Mergers. As of September 30, 2019, the 2022 Convertible Notes do not meet the criteria for conversion. We have the option to settle the 2022 Convertible Notes in cash, common stock, or a combination thereof.

Terms of Conversion

At the settlement date, the conversion rate applicable to the 2019 Convertible Notes was 54.5954 shares of our common stock per \$1,000 principal amount (actual \$) of the 2019 Convertible Notes (equivalent to a conversion price of approximately \$18.32 per common share — actual \$). On July 1, 2019, we settled substantially all of the outstanding balance of the 2019 Convertible Notes with the issuance of 12,553,864 shares of our common stock. Due to the conversion, for the three months ended September 30, 2019, there was no interest expense for the 2019 Convertible Notes. For the three months ended September 30, 2018, interest expense for the 2019 Convertible Notes, including non-cash amortization of discounts, was \$2.8 million. For the nine months ended September 30, 2019 and 2018, interest expense for the 2019 Convertible Notes, including non-cash amortization of discounts, was \$5.6 million and \$8.3 million, respectively.

As of September 30, 2019, the conversion rate applicable to the 2022 Convertible Notes is 43.7694 shares of our common stock per \$1,000 principal amount (actual \$) of the 2022 Convertible Notes (equivalent to a conversion price of approximately \$22.85 per common share — actual \$). The conversion rate for the 2022 Convertible Notes is subject to adjustment in some events, but will not be adjusted for any accrued and unpaid interest. In addition, following certain events that occur prior to the maturity date, we will adjust the conversion rate for a holder who elects to convert its 2022 Convertible Notes in connection with such an event in certain circumstances. At any time prior to July 15, 2021, holders may convert the 2022 Convertible Notes at their option only under specific circumstances as defined in the indenture agreement, dated as of January 10, 2017, between us and our trustee, Wilmington Trust National Association (“the Convertible Notes Trustee”). On or after July 15, 2021 and until maturity, holders may convert all or any portion of the 2022 Convertible Notes at any time. Upon conversion, we will pay or deliver, as the case may be, cash, common stock, or a combination of cash and common stock, at our election. The “if-converted” value of the 2022 Convertible Notes exceeds their principal amount by \$102.1 million as of September 30, 2019 as the closing market price of our common stock of \$29.61 per common share (actual \$) exceeds the implicit conversion price. For the three months ended September 30, 2019 and 2018, interest expense for the 2022 Convertible Notes, including non-cash amortization of discounts, was \$4.2 million and \$4.2 million, respectively. For the nine months ended September 30, 2019 and 2018, interest expense for the 2022 Convertible Notes, including non-cash amortization of discounts, was \$12.7 million and \$12.5 million, respectively.

General Terms

We may not redeem the 2022 Convertible Notes prior to their maturity date except to the extent necessary to preserve our status as a REIT for United States federal income tax purposes, as further described in the indenture. If we undergo a fundamental change as defined in the indenture, holders may require us to repurchase for cash all or any portion of their 2022 Convertible Notes at a fundamental change repurchase price equal to 100% of the principal amount of the 2022 Convertible Notes to be repurchased, plus accrued and unpaid interest to, but excluding, the fundamental change repurchase date.

The indenture contains customary terms and covenants and events of default. If an event of default occurs and is continuing, the Convertible Notes Trustee, by notice to us, or the holders of at least 25% in aggregate principal amount of the outstanding 2022 Convertible Notes, by notice to us and the Convertible Notes Trustee, may, and the Convertible Notes Trustee at the request of such holders shall, declare 100% of the principal of and accrued and unpaid interest on all the 2022 Convertible Notes to be due and payable. In the case of an event of default arising out of certain events of bankruptcy, insolvency or reorganization in respect to us (as set forth in the indenture), 100% of the principal of and accrued and unpaid interest on the 2022 Convertible Notes will automatically become due and payable.

Certain Hedging Arrangements

From time to time, we enter into derivative instruments to manage the economic risk of changes in interest rates. We do not enter into derivative transactions for speculative or trading purposes. Designated hedges are derivatives that meet the criteria for hedge accounting and for which we have elected to designate them as hedges. Non-designated hedges are derivatives that do not meet the criteria for hedge accounting or which we did not elect to designate as accounting hedges.

Designated Hedges

We have entered into various interest rate swap agreements, which are used to hedge the variable cash flows associated with variable-rate interest payments. Currently, all swaps are designated for hedge accounting purposes and changes in the fair value of these swaps are recorded in other comprehensive income and are subsequently reclassified into earnings in the period in which the hedged forecasted transactions affect earnings. Prior to January 31, 2017, all swaps were accounted for as non-designated hedges as the criteria for designation had not been met at that time.

In addition, in connection with the Mergers, we acquired various interest rate swap instruments, which we designated for hedge accounting purposes. On the Merger Date, we recorded these interest rate swaps at their aggregate estimated fair value of \$21.1 million. Over the terms of each of these swaps, an amount equal to the Merger Date fair value will be amortized and reclassified into earnings.

The table below summarizes our interest rate swap instruments as of September 30, 2019 (\$ in thousands):

| Agreement Date | Forward Effective Date | Maturity Date | Strike Rate | Index | Notional Amount |
|----------------------------------|------------------------|-------------------|-------------|-----------------|-----------------|
| December 21, 2016 | February 28, 2017 | January 31, 2022 | 1.97% | One month LIBOR | \$ 750,000 |
| December 21, 2016 | February 28, 2017 | January 31, 2022 | 1.97% | One month LIBOR | 750,000 |
| January 12, 2017 | February 28, 2017 | August 7, 2020 | 1.59% | One month LIBOR | 1,100,000 |
| January 13, 2017 | February 28, 2017 | June 9, 2020 | 1.63% | One month LIBOR | 595,000 |
| January 20, 2017 | February 28, 2017 | March 9, 2020 | 1.60% | One month LIBOR | 325,000 |
| January 10, 2017 | January 15, 2019 | January 15, 2020 | 1.93% | One month LIBOR | 550,000 |
| April 19, 2018 | January 31, 2019 | January 31, 2025 | 2.86% | One month LIBOR | 400,000 |
| February 15, 2019 ⁽¹⁾ | March 15, 2019 | March 15, 2022 | 2.23% | One month LIBOR | 800,000 |
| April 19, 2018 | March 15, 2019 | November 30, 2024 | 2.85% | One month LIBOR | 400,000 |
| April 19, 2018 | March 15, 2019 | February 28, 2025 | 2.86% | One month LIBOR | 400,000 |
| June 3, 2016 | July 15, 2019 | July 15, 2020 | 1.30% | One month LIBOR | 450,000 |
| January 10, 2017 | January 15, 2020 | January 15, 2021 | 2.13% | One month LIBOR | 550,000 |
| April 19, 2018 | January 31, 2020 | November 30, 2024 | 2.90% | One month LIBOR | 400,000 |
| May 8, 2018 | March 9, 2020 | June 9, 2025 | 2.99% | One month LIBOR | 325,000 |
| May 8, 2018 | June 9, 2020 | June 9, 2025 | 2.99% | One month LIBOR | 595,000 |
| June 3, 2016 | July 15, 2020 | July 15, 2021 | 1.47% | One month LIBOR | 450,000 |
| June 28, 2018 | August 7, 2020 | July 9, 2025 | 2.90% | One month LIBOR | 1,100,000 |
| January 10, 2017 | January 15, 2021 | July 15, 2021 | 2.23% | One month LIBOR | 550,000 |
| November 7, 2018 | March 15, 2022 | July 31, 2025 | 3.14% | One month LIBOR | 400,000 |
| November 7, 2018 | March 15, 2022 | July 31, 2025 | 3.16% | One month LIBOR | 400,000 |

(1) On February 15, 2019, we terminated an interest rate swap instrument and simultaneously entered into a new interest rate swap instrument with identical economic terms, except that the strike rate increased 2 bps, from 2.21% to 2.23%, and collateral posting requirements were removed.

During the three and nine months ended September 30, 2019 and 2018, such derivatives were used to hedge the variable cash flows associated with existing variable-rate interest payments. Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest expense as interest payments are made on our variable-rate debt. During the next 12 months, we estimate that \$34.0 million will be reclassified to earnings as a decrease in interest expense.

Non-Designated Hedges

Concurrent with entering into certain of the mortgage loan agreements and in connection with the Mergers, we entered into or acquired and maintain interest rate cap agreements with terms and notional amounts equivalent to the terms and amounts of the mortgage loans made by the third party lenders. To the extent that the maturity date of one or more of the mortgage loans is extended through an exercise of one or more extension options, replacement or extension interest rate cap agreements must be executed with terms similar to those associated with the initial interest rate cap agreements and strike prices equal to the greater of the interest rate cap strike price and the interest rate at which the debt service coverage ratio (as defined) is not less than 1.2 to 1.0. The interest rate cap agreements, including all of our rights to payments owed by the counterparties and all other rights, have been pledged as additional collateral for the mortgage loans. Additionally, in certain instances, in order to minimize the cash impact of purchasing required interest rate caps, we simultaneously sold interest rate caps (which have identical terms and notional amounts) such that the purchase price and sale proceeds of the related interest rate caps are intended to offset each other. The purchased and sold interest rates caps have strike prices ranging from approximately 3.24% to 5.12%.

Purchase of Outstanding Debt Securities or Loans

As market conditions warrant, we, our equity investors, our and their respective affiliates, and members of our management, may from time to time seek to purchase our outstanding debt, including borrowings under our credit facilities and mortgage loans or debt securities that we may issue in the future, in privately negotiated or open market transactions, by tender offer or otherwise. Subject to any applicable limitations contained in the agreements governing our indebtedness, any purchases made by us may be funded by the use of cash on our condensed consolidated balance sheet or the incurrence of new secured or unsecured debt, including borrowings under our credit facilities and mortgage loans. The amounts involved in any such purchase transactions, individually or in the aggregate, may be material. Any such purchases may be with respect to a substantial amount of a particular class or series of debt, with the attendant reduction in the trading liquidity of such class or series. In addition, any such purchases made at prices below the “adjusted issue price” (as defined for United States federal income tax purposes) may result in taxable cancellation of indebtedness income to us, which amounts may be material, and in related adverse tax consequences to us.

Cash Flows

Nine Months Ended September 30, 2019 Compared to Nine Months Ended September 30, 2018

The following table summarizes our cash flows for the nine months ended September 30, 2019 and 2018:

| (\$ in thousands) | For the Nine Months Ended September 30, | | \$ Change | % Change |
|--|--|--------------------|-----------------|---------------|
| | 2019 | 2018 | | |
| Net cash provided by operating activities | \$ 590,848 | \$ 513,081 | \$ 77,767 | 15.2 % |
| Net cash used in investing activities | (26,571) | (141,034) | 114,463 | 81.2 % |
| Net cash used in financing activities | (597,855) | (404,969) | (192,886) | (47.6)% |
| Change in cash, cash equivalents, and restricted cash | \$ (33,578) | \$ (32,922) | \$ (656) | (2.0)% |

Operating Activities

Our cash flows provided by operating activities depend on numerous factors, including the occupancy level of our homes, the rental rates achieved on our leases, the collection of rent from our residents, and the amount of our operating and other expenses. Net cash provided by operating activities was \$590.8 million and \$513.1 million for the nine months ended September 30, 2019 and 2018, respectively, an increase of 15.2%. The increase in cash provided by operating activities was driven by improved operational profitability and an increase in net working capital created by changes in operating assets and liabilities.

Investing Activities

Net cash used in investing activities consists primarily of the acquisition costs of homes, capital improvements, proceeds from property sales, and purchases of investments in debt securities and the receipt of repayment proceeds from investments in debt securities. Net cash used in investing activities was \$26.6 million and \$141.0 million for the nine months ended September 30, 2019 and 2018, respectively, a decrease of \$114.5 million. The decrease in net cash used in investing activities primarily resulted from the combined effect of the following: (1) an increase in proceeds from the sale of homes during the nine months ended September 30, 2019 compared to the nine months ended September 30, 2018; (2) an increase in net cash flows from our investments in debt securities from period to period; and (3) an increase in cash used for the acquisition of homes during the nine months ended September 30, 2019 compared to the nine months ended September 30, 2018. More specifically, proceeds from sales of homes increased \$291.5 million from the nine months ended September 30, 2018 to the nine months ended September 30, 2019 due to a significant increase in the number of homes sold from 1,012 to 2,101, respectively, and an increase in the average proceeds per home sold. Net cash flows from our purchases of/receipt of repayment proceeds from investments in debt securities increased by \$54.1 million from the nine months ended September 30, 2018 to the nine months ended September 30, 2019, primarily due to entering into our IH 2018-1, IH 2018-2, and IH 2018-3 mortgage loans during the nine months ended September 30, 2018, offset by the refinancing of our CSH 2016-2 mortgage loan during the nine months ended September 30, 2019. Acquisition spend increased \$220.7 million due to a significant increase in the number of homes acquired from 702 homes during the nine months ended September 30, 2018 to 1,526 homes during the nine months ended September 30, 2019.

Financing Activities

Net cash used in financing activities was \$597.9 million and \$405.0 million for the nine months ended September 30, 2019 and 2018, respectively. During the nine months ended September 30, 2019, proceeds from our Secured Term Loan of \$403.5 million, along with proceeds from home sales and operating cash flows were used (1) to repay \$798.4 million of our mortgage loans, including full repayment of CSH 2016-2, partial repayments of IH 2017-2 and IH 2018-1, and (2) to fund \$206.8 million of dividend and distribution payments. For the nine months ended September 30, 2018, proceeds from our IH 2018-1, IH 2018-2, and IH 2018-3 mortgage loans of \$3,274.2 million, along with proceeds from home sales and operating cash flows, were used (1) to repay \$3,416.3 million of our mortgage loans, including full repayment of the CAH 2014-1, CAH 2014-2, IH 2015-1, IH 2015-2, and IH 2015-3 mortgage loans, (2) to repay \$35.0 million, net, of Revolving Facility borrowings, (3) to fund \$42.5 million of deferred financing costs associated with the IH 2018-1, IH 2018-2, and IH 2018-3 mortgage loans, and (4) to fund \$172.6 million of dividend and distribution payments.

Off-Balance Sheet Arrangements

We have no material off-balance sheet arrangements as defined in Item 303(a)(4) of Regulation S-K.

Contractual Obligations

Our contractual obligations as of September 30, 2019, consist of the following:

| (\$ in thousands) | Total | 2019 ⁽¹⁾ | 2020-2021 | 2022-2023 | Thereafter |
|---|----------------------|---------------------|-------------------|---------------------|---------------------|
| Mortgage loans, net ⁽²⁾⁽³⁾ | \$ 7,801,984 | \$ 57,981 | \$ 460,696 | \$ 1,187,337 | \$ 6,095,970 |
| Secured Term Loan | 572,807 | 3,648 | 28,991 | 28,951 | 511,217 |
| Term Loan Facility, net ⁽²⁾ | 1,633,300 | 14,260 | 113,305 | 1,505,735 | — |
| Revolving Facility ⁽²⁾⁽³⁾⁽⁴⁾ | 8,361 | 894 | 7,107 | 360 | — |
| 2022 Convertible Notes ⁽⁵⁾ | 375,188 | — | 24,150 | 351,038 | — |
| Derivative instruments ⁽⁶⁾ | 201,982 | 2,988 | 60,442 | 82,020 | 56,532 |
| Purchase commitments ⁽⁷⁾ | 65,564 | 65,564 | — | — | — |
| Operating leases | 15,981 | 1,147 | 8,721 | 4,278 | 1,835 |
| Finance leases ⁽⁸⁾ | 10,973 | 560 | 5,768 | 4,645 | — |
| Total | <u>\$ 10,686,140</u> | <u>\$ 147,042</u> | <u>\$ 709,180</u> | <u>\$ 3,164,364</u> | <u>\$ 6,665,554</u> |

(1) Includes estimated payments for the remaining three months of 2019.

(2) Includes estimated interest payments on the respective debt based on amounts outstanding as of September 30, 2019 at rates in effect as of such date; as of September 30, 2019, LIBOR was 2.02%.

(3) Represents the maturity date if we exercise each of the remaining one year extension options available, which are subject to certain conditions being met. See Part I. Item 1. “Financial Statements — Note 6 of Notes to Condensed Consolidated Financial Statements” for a description of maturity dates without consideration of extension options.

(4) Includes the related unused commitment fee.

(5) Represents the principal amount of the 2022 Convertible Notes and interest obligation which is calculated using the coupon rate of the 2022 Convertible Notes.

(6) Includes interest rate swap and interest rate cap obligations calculated using LIBOR as of September 30, 2019, or 2.02%.

(7) Represents commitments to acquire 233 single-family rental homes as of September 30, 2019.

(8) Includes approximately \$9.6 million of finance leases for fleet vehicles which have been entered into and are anticipated to commence during the next six months.

Critical Accounting Policies and Estimates

Critical accounting policies are those accounting policies that management believes are important to the portrayal of our financial condition and results and require management’s most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain. We believe that our critical accounting policies pertain to the following: (i) our investments in single-family residential properties, including acquisition of real estate assets, related cost capitalization, provisions for impairment, and single-family residential properties held for sale; and (ii) derivative financial instruments. These critical policies and estimates are summarized in Part II. Item 7. “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in our Annual Report on Form 10-K. There were no material changes to our critical accounting policies during the nine months ended September 30, 2019.

For a discussion of recently adopted accounting standards, see Part I. Item 1. “Financial Statements — Note 2 of Notes to Condensed Consolidated Financial Statements.”

Segment Reporting

Operating segments are defined as components of an enterprise for which discrete financial information is available that is evaluated regularly by the chief operating decision maker (“CODM”) in deciding how to allocate resources and in assessing performance. Our CODM is the Chief Executive Officer.

Under the provision of ASC 280, *Segment Reporting*, we have determined that we have one reportable segment related to acquiring, renovating, leasing, and operating single-family homes as rental properties, including single-family homes in planned unit developments. The CODM evaluates operating performance and allocates resources on a total portfolio basis. The CODM utilizes NOI as the primary measure to evaluate performance of the total portfolio. The aggregation of individual homes constitutes the total portfolio. Decisions regarding acquisitions and dispositions of homes are made at the individual home level.

Non-GAAP Measures

EBITDA, EBITDAre, and Adjusted EBITDAre

EBITDA, EBITDAre, and Adjusted EBITDAre are supplemental, non-GAAP measures often utilized to evaluate the performance of real estate companies. We define EBITDA as net income or loss computed in accordance with accounting principles generally accepted in the United States (“GAAP”) before the following items: interest expense; income tax expense; and depreciation and amortization. The National Association of Real Estate Investment Trusts (“Nareit”) recommends as a best practice that REITs that report an EBITDA performance measure also report EBITDAre. We define EBITDAre, consistent with the Nareit definition, as EBITDA, further adjusted for gain on sale of property, net of tax and impairment on depreciated real estate investments.

Adjusted EBITDAre is defined as EBITDAre before the following items: share-based compensation expense; merger and transaction-related expenses; severance; casualty losses, net; and interest income and other miscellaneous income and expenses. EBITDA, EBITDAre, and Adjusted EBITDAre are used as supplemental financial performance measures by management and by external users of our financial statements, such as investors and commercial banks. Set forth below is additional detail on how management uses EBITDA, EBITDAre, and Adjusted EBITDAre as measures of performance.

Our management uses EBITDA, EBITDAre, and Adjusted EBITDAre in a number of ways to assess our condensed consolidated financial and operating performance, and we believe these measures are helpful to management and external users in identifying trends in our performance. EBITDA, EBITDAre, and Adjusted EBITDAre help management identify controllable expenses and make decisions designed to help us meet our current financial goals and optimize our financial performance, while neutralizing the impact of capital structure on results. Accordingly, we believe these metrics measure our financial performance based on operational factors that management can impact in the short-term, namely our cost structure and expenses.

We believe that the presentation of EBITDA, EBITDAre, and Adjusted EBITDAre provides information useful to investors in assessing our financial condition and results of operations. The GAAP measure most directly comparable to EBITDA, EBITDAre, and Adjusted EBITDAre is net income or loss. EBITDA, EBITDAre, and Adjusted EBITDAre are not used as measures of our liquidity and should not be considered alternatives to net income or loss or any other measure of financial performance presented in accordance with GAAP. Our EBITDA, EBITDAre, and Adjusted EBITDAre may not be comparable to the EBITDA, EBITDAre, and Adjusted EBITDAre of other companies due to the fact that not all companies use the same definitions of EBITDA, EBITDAre, and Adjusted EBITDAre. Accordingly, there can be no assurance that our basis for computing these non-GAAP measures is comparable with that of other companies.

The following table presents a reconciliation of net income (loss) (as determined in accordance with GAAP) to EBITDA, EBITDAre, and Adjusted EBITDAre for each of the periods indicated:

| (\$ in thousands) | For the Three Months Ended September 30, | | For the Nine Months Ended September 30, | |
|---|---|-------------------|--|-------------------|
| | 2019 | 2018 | 2019 | 2018 |
| Net income (loss) available to common stockholders | \$ 33,616 | \$ 824 | \$ 93,165 | \$ (30,822) |
| Net income available to participating securities | 91 | 196 | 306 | 627 |
| Non-controlling interests | 276 | 21 | 1,086 | (532) |
| Interest expense | 89,067 | 97,564 | 278,756 | 287,089 |
| Depreciation and amortization | 133,315 | 139,371 | 399,955 | 430,321 |
| EBITDA | 256,365 | 237,976 | 773,268 | 686,683 |
| Gain on sale of property, net of tax | (20,812) | (11,512) | (64,556) | (20,955) |
| Impairment on depreciated real estate investments | 3,960 | 1,296 | 11,289 | 3,570 |
| EBITDAre | 239,513 | 227,760 | 720,001 | 669,298 |
| Share-based compensation expense ⁽¹⁾ | 4,625 | 6,068 | 13,847 | 23,582 |
| Merger and transaction-related expenses ⁽²⁾ | — | 3,339 | 4,347 | 11,942 |
| Severance | 881 | 1,952 | 8,225 | 6,292 |
| Casualty losses, net ⁽³⁾ | 780 | 1,956 | 514 | 9,906 |
| Other, net ⁽⁴⁾ | (4,735) | (3,330) | (8,470) | (6,697) |
| Adjusted EBITDAre | \$ 241,064 | \$ 237,745 | \$ 738,464 | \$ 714,323 |

(1) For the three months ended September 30, 2019 and 2018, \$807 and \$1,167 was recorded in property management expense, respectively, and \$3,818 and \$4,901 was recorded in general and administrative expense, respectively. For the nine months ended September 30, 2019 and 2018, \$2,314 and \$4,353 was recorded in property management expense, respectively, and \$11,533 and \$19,229 was recorded in general and administrative expense, respectively.

(2) Includes merger and transaction-related expenses included within general and administrative.

(3) Includes \$0 and \$5,421 for losses/damages related to Hurricanes Irma and Harvey for the three and nine months ended September 30, 2018, respectively.

(4) Includes interest income, unrealized gains from an investment in equity securities, and other miscellaneous income and expenses.

Net Operating Income

NOI is a non-GAAP measure often used to evaluate the performance of real estate companies. We define NOI for an identified population of homes as rental revenues and other property income less property operating and maintenance expense (which consists primarily of property taxes, insurance, HOA fees (when applicable), market-level personnel expenses, repairs and maintenance, leasing costs, and marketing expense). NOI excludes: interest expense; depreciation and amortization; property management expense; general and administrative expense; impairment and other; gain on sale of property, net of tax; and interest income and other miscellaneous income and expenses.

We consider NOI to be a meaningful supplemental financial measure of our performance when considered with the financial statements determined in accordance with GAAP. We believe NOI is helpful to investors in understanding the core performance of our real estate operations. The GAAP measure most directly comparable to NOI is net income or loss. NOI is not used as a measure of liquidity and should not be considered as an alternative to net income or loss or any other measure of financial performance presented in accordance with GAAP. Our NOI may not be comparable to the NOI of other companies due to the fact that not all companies use the same definition of NOI. Accordingly, there can be no assurance that our basis for computing this non-GAAP measure is comparable with that of other companies.

We believe that Same Store NOI is also a meaningful supplemental measure of our operating performance for the same reasons as NOI and is further helpful to investors as it provides a more consistent measurement of our performance across reporting periods by reflecting NOI for homes in our Same Store portfolio.

The following table presents a reconciliation of net income (loss) (as determined in accordance with GAAP) to NOI for our total portfolio and NOI for our Same Store portfolio for each of the periods indicated:

| (\$ in thousands) | For the Three Months Ended September 30, | | For the Nine Months Ended September 30, | |
|---|---|-------------------|--|-------------------|
| | 2019 | 2018 | 2019 | 2018 |
| Net income (loss) available to common stockholders | \$ 33,616 | \$ 824 | \$ 93,165 | \$ (30,822) |
| Net income available to participating securities | 91 | 196 | 306 | 627 |
| Non-controlling interests | 276 | 21 | 1,086 | (532) |
| Interest expense | 89,067 | 97,564 | 278,756 | 287,089 |
| Depreciation and amortization | 133,315 | 139,371 | 399,955 | 430,321 |
| Property management expense ⁽¹⁾ | 15,872 | 16,692 | 47,053 | 48,204 |
| General and administrative ⁽²⁾ | 16,405 | 21,152 | 58,899 | 73,424 |
| Impairment and other ⁽³⁾ | 4,740 | 3,252 | 11,803 | 13,476 |
| Gain on sale of property, net of tax | (20,812) | (11,512) | (64,556) | (20,955) |
| Other, net ⁽⁴⁾ | (4,735) | (3,330) | (8,470) | (6,697) |
| NOI (total portfolio) | 267,835 | 264,230 | 817,997 | 794,135 |
| Non-Same Store NOI | (20,087) | (27,099) | (60,634) | (80,315) |
| NOI (Same Store portfolio)⁽⁵⁾ | \$ 247,748 | \$ 237,131 | \$ 757,363 | \$ 713,820 |

- (1) Includes \$807 and \$1,167 of share-based compensation expense for the three months ended September 30, 2019 and 2018, respectively. Includes \$2,314 and \$4,353 of share-based compensation expense for the nine months ended September 30, 2019 and 2018, respectively.
- (2) Includes \$3,818 and \$4,901 of share-based compensation expense for the three months ended September 30, 2019 and 2018, respectively. Includes \$11,533 and \$19,229 of share-based compensation expense for the nine months ended September 30, 2019 and 2018, respectively.
- (3) Includes \$0 and \$5,421 for losses/damages related to Hurricanes Irma and Harvey for the three and nine months ended September 30, 2018, respectively.
- (4) Includes interest income, unrealized gains from an investment in equity securities, and other miscellaneous income and expenses.
- (5) The Same Store portfolio totaled 72,001 homes for the three and nine months ended September 30, 2019 and 2018.

Funds from Operations, Core Funds from Operations, and Adjusted Funds from Operations

Funds From Operations (“FFO”), Core FFO, and Adjusted FFO are supplemental, non-GAAP measures often utilized to evaluate the performance of real estate companies. FFO is defined by Nareit as net income or loss (computed in accordance with GAAP) excluding gains or losses from sales of previously depreciated real estate assets, plus depreciation, amortization and impairment of real estate assets, and adjustments for unconsolidated partnerships and joint ventures.

We believe that FFO is a meaningful supplemental measure of the operating performance of our business because historical cost accounting for real estate assets in accordance with GAAP assumes that the value of real estate assets diminishes predictably over time, as reflected through depreciation and amortization. Because real estate values have historically risen or fallen with market conditions, management considers FFO an appropriate supplemental performance measure as it excludes historical cost depreciation and amortization, impairment on depreciated real estate investments, gains or losses related to sales of previously depreciated homes, as well non-controlling interests, from net income or loss (computed in accordance with GAAP). By excluding depreciation and amortization and gains or losses on sales of real estate, management uses FFO to measure returns on its investments in homes. However, because FFO excludes depreciation and amortization and captures neither the changes in the value of the homes that result from use or market conditions nor the level of capital expenditures to maintain the operating performance of the homes, all of which have real economic effect and could materially affect our results from operations, the utility of FFO as a measure of our performance is limited.

Management also believes that FFO, combined with the required GAAP presentations, is useful to investors in providing more meaningful comparisons of the operating performance of a company’s real estate between periods or as compared to other companies. The GAAP measure most directly comparable to FFO is net income or loss. FFO is not used as a measure of our liquidity and should not be considered an alternative to net income or loss or any other measure of financial performance presented in accordance with GAAP. Our FFO may not be comparable to the FFO of other companies due to the fact that not all companies use the same definition of FFO. Accordingly, there can be no assurance that our basis for computing this non-GAAP measures is comparable with that of other companies.

We believe that Core FFO and Adjusted FFO are also meaningful supplemental measures of our operating performance for the same reasons as FFO and are further helpful to investors as they provide a more consistent measurement of our performance across reporting periods by removing the impact of certain items that are not comparable from period to period. We define Core FFO as FFO adjusted for the following: noncash interest expense related to amortization of deferred financing costs, loan discounts, and noncash interest expense for derivatives; share-based compensation expense; offering related expenses; merger and transaction-related expenses; severance expense; and casualty losses, net, as applicable. We define Adjusted FFO as Core FFO less recurring capital expenditures that are necessary to help preserve the value, and maintain the functionality, of our homes. The GAAP measure most directly comparable to Core FFO and Adjusted FFO is net income or loss. Core FFO and Adjusted FFO are not used as measures of our liquidity and should not be considered alternatives to net income or loss or any other measure of financial performance presented in accordance with GAAP. Our Core FFO and Adjusted FFO may not be comparable to the Core FFO and Adjusted FFO of other companies due to the fact that not all companies use the same definition of Core FFO and Adjusted FFO. No adjustments were made to the Core FFO and Adjusted FFO per common share — diluted computations for potential shares of common stock related to the Convertible Senior Notes. Accordingly, there can be no assurance that our basis for computing this non-GAAP measures is comparable with that of other companies.

The following table presents a reconciliation of net income (loss) (as determined in accordance with GAAP) to FFO, Core FFO, and Adjusted FFO for each of the periods indicated:

| (in thousands, except shares and per share data) | For the Three Months Ended September 30, | | For the Nine Months Ended September 30, | |
|---|---|-------------------|--|-------------------|
| | 2019 | 2018 | 2019 | 2018 |
| Net income (loss) available to common stockholders | \$ 33,616 | \$ 824 | \$ 93,165 | \$ (30,822) |
| Add (deduct) adjustments from net income (loss) to derive FFO: | | | | |
| Net income available to participating securities | 91 | 196 | 306 | 627 |
| Non-controlling interests | 276 | 21 | 1,086 | (532) |
| Depreciation and amortization on real estate assets | 132,266 | 132,168 | 396,568 | 420,223 |
| Impairment on depreciated real estate investments | 3,960 | 1,296 | 11,289 | 3,570 |
| Net gain on sale of previously depreciated investments in real estate | (20,812) | (11,512) | (64,556) | (20,955) |
| FFO | 149,397 | 122,993 | 437,858 | 372,111 |
| Noncash interest expense related to amortization of deferred financing costs, loan discounts, and noncash interest expense from derivatives | 10,385 | 13,401 | 37,422 | 33,439 |
| Share-based compensation expense ⁽¹⁾ | 4,625 | 6,068 | 13,847 | 23,582 |
| Offering related expenses ⁽²⁾ | 129 | — | 2,148 | — |
| Merger and transaction-related expenses ⁽³⁾ | — | 9,406 | 4,347 | 18,009 |
| Severance expense | 881 | 1,952 | 8,225 | 6,292 |
| Unrealized gains on investment in equity securities ⁽⁴⁾ | (6,480) | — | (6,480) | — |
| Casualty losses, net ⁽⁵⁾ | 780 | 1,956 | 514 | 9,906 |
| Core FFO | 159,717 | 155,776 | 497,881 | 463,339 |
| Recurring capital expenditures | (36,653) | (39,399) | (93,563) | (93,640) |
| Adjusted FFO | \$ 123,064 | \$ 116,377 | \$ 404,318 | \$ 369,699 |
| Net income (loss) available to common stockholders | | | | |
| Weighted average common shares outstanding — diluted ⁽⁶⁾⁽⁷⁾⁽⁸⁾ ₍₉₎ | 538,644,888 | 521,761,076 | 529,160,353 | 520,267,029 |
| Net income (loss) per common share — diluted ⁽⁷⁾⁽⁸⁾⁽⁹⁾ | \$ 0.06 | \$ — | \$ 0.18 | \$ (0.06) |
| FFO | | | | |
| Numerator for FFO per common share — diluted ⁽⁷⁾ | \$ 149,397 | \$ 122,993 | \$ 443,444 | \$ 372,111 |
| Weighted average common shares and OP Units outstanding — diluted ⁽⁷⁾⁽⁸⁾⁽⁹⁾ | 544,481,679 | 530,797,654 | 544,506,626 | 530,581,319 |
| FFO per common share — diluted ⁽⁷⁾⁽⁸⁾⁽⁹⁾ | \$ 0.27 | \$ 0.23 | \$ 0.81 | \$ 0.70 |
| Core FFO and Adjusted FFO | | | | |
| Weighted average common shares and OP Units outstanding — diluted ⁽⁷⁾⁽⁸⁾⁽⁹⁾ | 544,481,679 | 530,797,654 | 536,183,368 | 530,581,319 |
| Core FFO per common share — diluted ⁽⁷⁾⁽⁸⁾⁽⁹⁾ | \$ 0.29 | \$ 0.29 | \$ 0.93 | \$ 0.87 |
| AFFO per common share — diluted ⁽⁷⁾⁽⁸⁾⁽⁹⁾ | \$ 0.23 | \$ 0.22 | \$ 0.75 | \$ 0.70 |

- (1) For the three months ended September 30, 2019 and 2018, \$807 and \$1,167 was recorded in property management expense, respectively, and \$3,818 and \$4,901 was recorded in general and administrative expense, respectively. For the nine months ended September 30, 2019 and 2018, \$2,314 and \$4,353 was recorded in property management expense, respectively, and \$11,533 and \$19,229 was recorded in general and administrative expense, respectively.
- (2) Includes expenses associated with secondary offerings of common stock completed during the three and nine months ended September 30, 2019 included within other, net.
- (3) Includes Merger and transaction-related expenses included within general and administrative. Additionally, for the three and nine months ended September 30, 2018, includes accelerated depreciation and amortization of certain corporate assets included in depreciation and amortization.
- (4) Includes unrealized gains on our investment in equity securities during three and nine months ended September 30, 2019 included within other, net.
- (5) Includes \$0 and \$5,421 for losses/damages related to Hurricanes Irma and Harvey for the three and nine months ended September 30, 2018, respectively.
- (6) Weighted average common shares outstanding — diluted is calculated in accordance with GAAP and is used in the calculation of net income (loss) per common share — diluted.
- (7) On July 1, 2019, we settled the full outstanding balance of the 2019 Convertible Notes with the issuance of 12,553,864 shares of common stock, and these shares of common stock are included within all net income (loss), FFO, Core FFO, and AFFO per common share calculations subsequent to that date. Using the “if-converted” method, the 2019 Convertible Notes are anti-dilutive to net income per common share — diluted and are excluded from such computation for the period prior to conversion included within the nine months ended September 30, 2019.

The impact of the 2019 Convertible Notes in the period prior to conversion is reflected in the FFO per common share — diluted computation above in accordance with the “if-converted” method consistent with Nareit’s guidance for calculating FFO per share. For the nine months ended September 30, 2019, the numerator for FFO per common share — diluted is adjusted for \$5,586 of interest expense on the 2019 Convertible Notes, including non-cash amortization of discounts. The denominator is adjusted for 8,323,258 potential shares of common stock for the 2019 Convertible Notes for the period prior to conversion. No such adjustments were made to Core FFO and AFFO per common share — diluted for the 2019 Convertible Notes. For the three and nine months ended September 30, 2019, 15,100,443 potential shares of common stock issuable upon the conversion of the 2022 Convertible Notes are also excluded from the computation of net income or loss, FFO, Core FFO, and AFFO per common share — diluted.

For the three and nine months ended September 30, 2018, we asserted our intent and ability to fully settle the Convertible Senior Notes in cash; and as a result, the Convertible Senior Notes did not impact net income (loss), FFO, Core FFO, and AFFO per common share — diluted for those periods.

- (8) Incremental shares attributed to non-vested share-based awards totaling 873,643 shares and 951,320 shares for the three and nine months ended September 30, 2019, respectively, and 140,301 shares for the three months ended September 30, 2018 are included in the denominator for net income per common share — diluted. For the nine months ended September 30, 2018, we had a net loss, and inclusion of incremental shares attributed to non-vested share-based awards would be anti-dilutive to net loss per common share — diluted. For the computations of FFO, Core FFO, and AFFO per common share — diluted, common share equivalents of 1,247,149 and 1,140,557 for the three months ended September 30, 2019 and 2018, respectively, and 1,447,764 and 1,170,889 for the nine months ended September 30, 2019 and 2018, respectively, related to incremental shares attributed to non-vested share-based awards are included in the denominator.
- (9) Vested units of partnership interests in INVH LP (“OP Units”) have been excluded from the computation of net income (loss) per common share — diluted for the periods above because all net income (loss) attributable to the vested OP Units has been recorded as non-controlling interest and thus excluded from net income (loss) available to common stockholders. Weighted average vested OP Units of 5,463,285 and 9,036,578 for the three months ended September 30, 2019 and 2018, respectively, and 6,526,571 and 9,143,401 for the nine months ended September 30, 2019 and 2018, respectively, are included in the denominator for the computations of FFO, Core FFO, and AFFO per common share — diluted.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our future income, cash flows, and fair values relevant to financial instruments are dependent upon prevalent market interest rates. Market risk refers to the risk of loss from adverse changes in interest rates, seasonality, market prices, commodity prices, and inflation. The primary market risks to which we are exposed are interest rate risk and seasonality. We may in the future use derivative financial instruments to manage, or hedge, interest rate risks related to any borrowings we may have. We may enter into such contracts only with major financial institutions based on their credit ratings and other factors.

Interest Rate Risk

A primary market risk to which we believe we are exposed is interest rate risk, which may result from many factors, including government monetary and tax policies, domestic and international economic and political considerations, and other factors that are beyond our control. We may incur additional variable rate debt in the future, including additional amounts that we may borrow under the Credit Facility. In addition, decreases in interest rates may lead to additional competition for the acquisition of single-family homes, which may lead to future acquisitions being more costly and resulting in lower yields on single-family homes targeted for acquisition. Significant increases in interest rates may also have an adverse impact on our earnings if we are unable to increase rents on expired leases or acquire single-family homes with rental rates high enough to offset the increase in interest rates on our borrowings.

As of September 30, 2019, our outstanding variable-rate debt was comprised of borrowings on our mortgage loans of \$5,469.7 million and Term Loan Facility of \$1,500.0 million, for a combined total of \$6,969.7 million. We effectively converted 93.5% of these borrowings to a fixed rate through interest rate swap agreements. Additionally, all borrowings bear interest at LIBOR plus the applicable spread. Assuming no change in the outstanding balance of our existing debt, the projected effect of a 100 bps increase or decrease in LIBOR on our annual interest expense would be an estimated increase or decrease of \$4.5 million or \$4.5 million, respectively. This estimate considers the impact of our interest rate swap agreements, interest rate cap agreements, and any LIBOR floors or minimum interest rates stated in the agreements of the respective borrowings.

This analysis does not consider the effects of the reduced level of overall economic activity that could exist in such an environment. Further, in the event of a change of such magnitude, we may consider taking actions to further mitigate our exposure to the change. However, because of the uncertainty of the specific actions that would be taken and their possible effects, the sensitivity analysis assumes no changes in our capital structure.

Seasonality

Our business and related operating results have been, and we believe that they will continue to be, impacted by seasonal factors throughout the year. In particular, we have experienced higher levels of resident move-outs during the summer months, which impacts both our rental revenues and related turnover costs. Further, our property operating costs are seasonally impacted in certain markets by increases in expenses such as HVAC repairs, costs to re-resident, and landscaping expenses during the summer season.

ITEM 4. CONTROLS AND PROCEDURES

Disclosure Controls and Procedures

We maintain a set of disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) designed to ensure that information required to be disclosed in reports we file or submit under the Exchange Act, is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures. The design of any disclosure controls and procedures is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its goals under all potential future conditions. Any controls and procedures, no matter how well designed and operated, can provide only reasonable, not absolute, assurance of achieving the desired control objectives. Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of September 30, 2019. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of September 30, 2019, the design and operation of our disclosure controls and procedures were effective to accomplish their objectives at the reasonable assurance level.

Changes in Internal Control

There has been no change in our internal control over financial reporting during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II

ITEM 1. LEGAL PROCEEDINGS

The Company currently is not subject to any material litigation nor, to management's knowledge, is any material litigation currently threatened against the Company other than routine litigation and administrative proceedings arising in the ordinary course of business.

ITEM 1A. RISK FACTORS

For a discussion of our potential risks or uncertainties, you should carefully read and consider risk factors previously disclosed under Part I. Item 1A. "Risk Factors" of our Annual Report on Form 10-K.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS

| <u>Exhibit number</u> | <u>Description</u> |
|-----------------------|--|
| 3.1 | <u>Charter of Invitation Homes Inc., dated as of February 6, 2017 (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K (File No. 1-38004) filed on February 6, 2017).</u> |
| 3.2 | <u>Amended and Restated Bylaws of Invitation Homes Inc., dated as of February 6, 2017 (incorporated by reference to Exhibit 3.2 to the Company's Current Report on Form 8-K (File No. 1-38004) filed on February 6, 2017).</u> |
| 31.1 | <u>Certificate of Dallas B. Tanner, President and Chief Executive Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u> |
| 31.2 | <u>Certificate of Ernest M. Freedman, Executive Vice President and Chief Financial Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u> |
| 32.1 | <u>Certificate of Dallas B. Tanner, President and Chief Executive Officer, pursuant to Section 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (furnished herewith).</u> |
| 32.2 | <u>Certificate of Ernest M. Freedman, Executive Vice President and Chief Financial Officer, pursuant to Section 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (furnished herewith).</u> |
| 101.INS | Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document. |
| 101.SCH | Inline XBRL Taxonomy Extension Schema Document. |
| 101.CAL | Inline XBRL Taxonomy Extension Calculation Linkbase Document. |
| 101.DEF | Inline XBRL Taxonomy Extension Definition Linkbase Document. |
| 101.LAB | Inline XBRL Taxonomy Extension Label Linkbase Document. |
| 101.PRE | Inline XBRL Taxonomy Extension Presentation Linkbase Document. |
| 104 | Cover page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101). |

SIGNATURES

Pursuant to the requirements of the Securities Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Invitation Homes Inc.

By: /s/ Ernest M. Freedman

Name: Ernest M. Freedman

Title: Executive Vice President and Chief
Financial Officer

(Principal Financial Officer)

Date: October 30, 2019

By: /s/ Kimberly K. Norrell

Name: Kimberly K. Norrell

Title: Senior Vice President and Chief Accounting
Officer

(Principal Accounting Officer)

Date: October 30, 2019

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Section 2: EX-31.1 (EXHIBIT 31.1)

Exhibit 31.1

CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER

I, Dallas B. Tanner, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Invitation Homes Inc. for the quarterly period ended September 30, 2019;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By: /s/ Dallas B. Tanner

Dallas B. Tanner
President and Chief Executive Officer
(Principal Executive Officer)
October 30, 2019

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Section 3: EX-31.2 (EXHIBIT 31.2)

Exhibit 31.2

CERTIFICATION OF CHIEF FINANCIAL OFFICER

I, Ernest M. Freedman, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Invitation Homes Inc. for the quarterly period ended September 30, 2019;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By: /s/ Ernest M. Freedman

Ernest M. Freedman
Chief Financial Officer
(Principal Financial Officer)
October 30, 2019

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Section 4: EX-32.1 (EXHIBIT 32.1)

Exhibit 32.1

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY
ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q of Invitation Homes Inc. (the "Company") for the quarterly period ended September 30, 2019 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Dallas B. Tanner, President and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

By: /s/ Dallas B. Tanner
Dallas B. Tanner
President and Chief Executive Officer
(Principal Executive Officer)
October 30, 2019

A signed original of this certification required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request. The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Report or as a separate disclosure document.

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Section 5: EX-32.2 (EXHIBIT 32.2)

Exhibit 32.2

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY
ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q of Invitation Homes Inc. (the "Company") for the quarterly period ended September 30, 2019 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Ernest M. Freedman, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

By: /s/ Ernest M. Freedman
Ernest M. Freedman
Chief Financial Officer
(Principal Financial Officer)
October 30, 2019

A signed original of this certification required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request. The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Report or as a separate disclosure document.

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